Free pdf Libro ventaja competitiva michael porter (2023)

Competition, Competitive Advantage, and Clusters Ventaja Competitiva Competitive Advantage of Nations From Adam Smith to Michael Porter Competitive Strategy The Competitive Advantage of Nations Estratégia Competitiva - Técnicas Para Análise de Indústrias e da Concorrência From Adam Smith To Michael Porter: Evolution Of Competitiveness Theory The Competitive Advantage of Nations La cadena de valor de Michael Porter Estrategia Competitiva The Competitive Strategy Competição Competitive strategy A Cadeia de Valor de Michael Porter Ventaja competitiva The Competitive Advantage of Greece Strategy and Competition: The Porter Collection (3 Items) Estrategia y ventaja competitiva The Competitive Advantage of Nations: The Case of Turkey La ventaja competitiva de las naciones Competitive Advantage Can Japan Compete? Estrategia competitiva An Analysis of Michael E. Porter's Competitive Strategy Understanding Michael Porter Management Strategy The Competitive Advantage of Nations Strategy As Action La ventaja competitiva Modelo de competitividad global de la industria de piel de cocodrilo Moreletii Vantagem competitiva: criando e sustentando um desempenho superior Ser competitivo On Competition The Competitive Advantage of Nations Redefining Health Care Competitive Strategy La méthode Michael Porter Unique Value Strategy

Competition, Competitive Advantage, and Clusters

2012-09-20

harvard professor michael porter has been one of the most influential figures in strategic management research over the last three decades he infused a rigorous theoretical framework of industrial organization economics with the then still embryonic field of strategic management and elevated it to its current status as an academic discipline porter s outstanding career is also characterized by its cross disciplinary nature following his most important work on strategic management he then made a leap to the policy side and dealt with a completely different set of analytical units more recently he has made a foray into inner city development environmental regulations and health care services throughout these explorations porter has maintained his integrative approach seeking a road that links management case studies and the general model building of mainstream economics with expert contributors from a range of disciplines including strategic management economic development economic geography and planning this book assesses the contribution michael porter has made to these respective disciplines it clarifies the sources of tension and controversy relating to all the major strands of porter s work and provides academics students and practitioners with a critical guide for the application of porter s models the book highlights that while many of the criticisms of porter s ideas are valid they are almost an inevitable outcome for a scholar who has sought to build bridges across wide disciplinary valleys his work has provided others with a set of frameworks to explore in more depth the nature of competition competitive advantage and clusters from a range of vantage points

Ventaja Competitiva

2016-04-25

en todo el mundo las empresas han visto disminuir su crecimiento y se enfrentan a competidores nacionales y globales que ya no actúan como si el pastel en expansión fuera lo bastante grande para todos y no lo es ventaja competitiva busca propiciar la diferenciación de su negocio mediante el reconocimiento de lo que produce valor para el cliente como complemento indispensable del libro pionero estrategia competitiva de michael e porter ventaja competitiva ofrece una guía clara y muy accesible para desarrollar e implementar tal estrategia competitiva traducido a 13 idiomas y en esta nueva edición reformada en español el libro describe cómo una empresa realmente obtiene una ventaja sobre sus rivales desde los conceptos básicos de cadena de valor diferenciación sustitución sinergia y muchos más ventaja competitiva presenta una nueva forma de entender lo que en verdad hace una empresa y muestra a empresarios directivos y estudiantes los conceptos y herramientas para crear y mantener la ventaja competitiva el valor que una empresa logra crear para sus clientes

Competitive Advantage of Nations

2011-05-31

now beyond its eleventh printing and translated into twelve languages michael porter s the competitive advantage of nations has changed completely our conception of how prosperity is created and sustained in the modern global economy porter s groundbreaking study of international competitiveness has shaped national policy in countries around the world it has also transformed thinking and action in states cities companies and even entire regions such as central america based on research in ten leading trading nations the competitive advantage of nations offers the first theory of competitiveness based on the causes of the productivity with which companies compete porter shows how traditional comparative advantages such as natural resources and pools of labor have been superseded as sources of prosperity and how broad macroeconomic accounts of competitiveness are insufficient the book introduces porter s diamond a whole new way to understand the competitive position of a nation or other locations in global competition that is now an integral part of international business thinking porter s concept of clusters or groups of interconnected firms suppliers related industries and institutions that arise in particular locations has become a new way for companies and governments to think about economies assess the

competitive advantage of locations and set public policy even before publication of the book porter s theory had guided national reassessments in new zealand and elsewhere his ideas and personal involvement have shaped strategy in countries as diverse as the netherlands portugal taiwan costa rica and india and regions such as massachusetts california and the basque country hundreds of cluster initiatives have flourished throughout the world in an era of intensifying global competition this pathbreaking book on the new wealth of nations has become the standard by which all future work must be measured

From Adam Smith to Michael Porter

2013

this book provides a thorough explanation of the evolution of international competitiveness theories and their economic and strategic implications the theories range from classical theories such as adam smith s theory of absolute advantage to new theories such as michael porter s diamond model

Competitive Strategy

2008-06-30

now nearing its sixtieth printing in english and translated into nineteen languages michael e porter s competitive strategy has transformed the theory practice and teaching of business strategy throughout the world electrifying in its simplicity like all great breakthroughs porter s analysis of industries captures the complexity of industry competition in five underlying forces porter introduces one of the most powerful competitive tools yet developed his three generic strategies lowest cost differentiation and focus which bring structure to the task of strategic positioning he shows how competitive advantage can be defined in terms of relative cost and relative prices thus linking it directly to profitability and presents a whole new perspective on how profit is created and divided in the almost two decades since publication porter s framework for predicting competitor behavior has transformed the way in which companies look at their rivals and has given rise to the new discipline of competitor assessment more than a million managers in both large and small companies investment analysts consultants students and scholars throughout the world have internalized porter s ideas and applied them to assess industries understand competitors and choose competitive positions the ideas in the book address the underlying fundamentals of competition in a way that is independent of the specifics of the ways companies go about competing competitive strategy has filled a void in management thinking it provides an enduring foundation and grounding point on which all subsequent work can be built by bringing a disciplined structure to the question of how firms achieve superior profitability porter s rich frameworks and deep insights comprise a sophisticated view of competition unsurpassed in the last quarter century

The Competitive Advantage of Nations

1990

the need for a new paradigm foundations the competitive advantage of firms in global industries determinants of national competitive advantge industries nations implications

Estratégia Competitiva - Técnicas Para Análise de Indústrias e da Concorrência

2004

porter e a estratégia competitiva de transformação na indústria este livro parte de uma abordagem simples mas impactante que analisa a complexidade da competição na indústria e oferece uma nova perspectiva em relação a como o lucro é criado e dividido estratégia competitiva introduz uma das mais importantes ferramentas competitivas já desenvolvidas as três estratégias genéricas custo

mais baixo diferenciação e foco que estruturam a tarefa do posicionamento estratégico além disso michael porter demonstra como a vantagem competitiva pode ser definida em termos de custo e preços relativos michael porter transformou a teoria a prática e o ensino da estratégia em todo o mundo a concepção do autor para a previsão do comportamento do competidor transformou a forma como as empresas veem os concorrentes e deu origem à nova disciplina de avaliação do competidor assim ao trazer uma estrutura disciplinada para questionar como as firmas alcançam uma maior lucratividade as ideias e os conceitos de porter dão origem a uma visão sofisticada da competição até hoje essa visão é insuperável

From Adam Smith To Michael Porter: Evolution Of Competitiveness Theory

2000-10-27

latest edition from adam smith to michael porter evolution of competitiveness theory extended edition traditionally a nation s international competitiveness has been explained by international trade theories originating from adam smith however today s global economy is too complicated to be explained by the traditional trade theories recently michael porter of the harvard business school introduced a new competitiveness theory the so called diamond model he differentiated his theory from the traditional trade theories by arguing that national prosperity is not inherited but created by choices in other words national wealth is not set by factor endowments but created by strategic choices he showed different choices of creating wealth which had been quite limited in the world of traditional trade theories his diamond model has lately been extended by several scholars this book highlights porter s achievement by comparing it with those of traditional trade theorists and presents new developments of competitiveness theory by discussing the before and after of porter s theory the authors provide the reader with a holistic picture of competitiveness theory

The Competitive Advantage of Nations

1993

identifique y optimice su ventaja competitiva este libro es una guía práctica y accesible para entender y aplicar la cadena de valor de michael porter que le aportará la información esencial y le permitirá ganar tiempo en tan solo 50 minutos usted podrá identificar las mejoras que hay que realizar en la cadena de valor y reducir el tiempo de producción y los costes adquirir y mantener una ventaja competitiva en el mercado gracias al resultado del análisis de la cadena de valor alcanzar los objetivos de su negocio gracias a la mejora de la cadena de valor sobre 50minutos es economía y empresa 50minutos es le ofrece las claves para entender rápidamente las principales teorías y conceptos que rigen el mundo económico actual nuestras obras combinan teoría estudios de caso y múltiples ejemplos prácticos para que amplíe sus competencias y conocimientos sin perder tiempo descubra en un tiempo récord las claves para el éxito de su negocio

La cadena de valor de Michael Porter

2016-04-26

pocos libros están destinados a convertirse en clásicos y este es uno de ellos estrategia competitiva ofrece un conjunto completo de métodos analíticos que permiten estudiar la industria en su conjunto y pronosticar su evolución entender a los competidores y su situación y traducir el análisis en la estrategia competitiva de una compañía con más de 50 reimpresiones traducido a 19 idiomas y en esta nueva edición reformada en español este libro examina la forma en que una empresa compite con mayor eficacia y fortalece su posición en el mercado estrategia competitiva ha transformado la teoría la práctica y la enseñanza de la estrategia empresarial en todo el mundo más de un millón de directivos en grandes y pequeñas empresas analistas de inversión consultores estudiantes y académicos en todo el mundo han interiorizado las ideas de porter y las han aplicado para evaluar diversas industrias entender a los competidores y elegir una posición competitiva con una rentabilidad superior

Estrategia Competitiva

2015-11-24

now nearing its 60th printing in english and translated into nineteen languages michael e porter s competitive strategy has transformed the theory practice and teaching of business strategy throughout the world electrifying in its simplicity like all great breakthroughs porter s analysis of industries captures the complexity of industry competition in five underlying forces porter introduces one of the most powerful competitive tools yet developed his three generic strategies lowest cost differentiation and focus which bring structure to the task of strategic positioning he shows how competitive advantage can be defined in terms of relative cost and relative prices thus linking it directly to profitability and presents a whole new perspective on how profit is created and divided in the almost two decades since publication porter s framework for predicting competitor behavior has transformed the way in which companies look at their rivals and has given rise to the new discipline of competitor assessment more than a million managers in both large and small companies investment analysts consultants students and scholars throughout the world have internalized porter s ideas and applied them to assess industries understand competitors and choose competitive positions the ideas in the book address the underlying fundamentals of competition in a way that is independent of the specifics of the ways companies go about competing competitive strategy has filled a void in management thinking it provides an enduring foundation and grounding point on which all subsequent work can be built by bringing a disciplined structure to the question of how firms achieve superior profitability porter s rich frameworks and deep insights comprise a sophisticated view of competition unsurpassed in the last quarter century

The Competitive Strategy

2003-12-26

compreenda o essencial da cadeia de valor de michael porter em apenas 50 minutos com este livro prático e conciso a cadeia de valor de michael porter é uma série de acções bem fundamentadas concebidas para estabelecer e melhorar um determinado produto ou serviço no mercado É portanto uma ferramenta analítica que pode ser utilizada para dar a qualquer empresa envolvida na criação de valor uma vantagem competitiva no mundo empresarial este livro irá proporcionar lhe uma introdução útil à cadeia de valor a fim de posicionar correctamente o seu produto ou serviço no mercado além de aprender a utilizar este modelo para melhorar os seus serviços reduzir custos e criar valor considerará estudos de casos da vida real descobrirá as deficiências da ferramenta incluindo a dificuldade da sua implementação e aprenderá sobre modelos relacionados tais como as cinco forças de porter sobre a cadeia de valor de michael porter de acordo com o conceito da cadeia de valor de porter todas as empresas devem estudar o conceito de criação de valor antes de começarem a desenvolver uma vantagem competitiva esta cadeia facilita a questão decompondo as diferentes funções de uma empresa e examinando os custos assim permite que as empresas distribuam eficazmente os recursos e portanto posicionem eficazmente os produtos no mercado neste livro descobrirá como a cadeia de valor de michael porter o pode ajudar aprenderá a reduzir os seus custos e utilizará este conhecimento para aumentar a produtividade e alcançar um crescimento sustentável uma explicação clara dos benefícios e potenciais inconvenientes do método uma discussão de um estudo de caso prático e uma introdução a modelos relacionados dar lhe ão as ferramentas necessárias para adaptar a sua abordagem à sua situação

Competição

1999

ventaja competitiva publicada en inglés en 1985 con más de treinta reimpresiones de la edición original y traducida a trece lenguas es una obra de gran vigencia y actualidad en ella el prestigioso autor michael e porter padre de la estrategia competitiva moderna muestra a empresarios directivos y estudiantes los conceptos y herramientas para crear y mantener la ventaja competitiva esto es el valor que una empresa logra crear para sus clientes introduce un

concepto innovador la cadena de valor que consiste en conocer las fuentes potenciales para crear ventajas sobre los competidores mediante el análisis de cada una de las actividades que se realizan en la empresa diseño producción comercialización y distribución de productos la cadena de valor de porter permite a los directivos aislar las fuentes de valor que marcan el precio más competitivo y los criterios para sustituir un producto o servicio por otro el autor muestra cómo la ventaja competitiva no sólo explica cada actividad de la empresa sino también la relación entre ellas cuáles son las actividades que tienen que ver con los proveedores y cuáles son las actividades dirigidas a los clientes ventaja competitiva también ofrece por primera vez herramientas para la segmentación estratégica de la empresa y la evaluación rigurosa para la diversificación el trabajo de porter convierte de forma extraordinaria la complejidad de la competitividad en una estrategia clara y funcional

Competitive strategy

1998

this title was first published in 2002 this compelling text is the first major application of michael porter s diamond framework to identify the sources of national competitive advantage in the case of greece offering a useful evaluation of porter s theory through an extensive literature review the book also draws on empirical evidence from five selected greek industries it also provides information and commentary on many aspects of the greek economy its historical evolution and its current trends international and greek investors international organizations business consultants and financial institutions will certainly benefit from this analysis of the greek economic environment moreover universities and researchers will be interested in the evidence supporting or refuting parts of the widely used and cited diamond framework

A Cadeia de Valor de Michael Porter

2023-01-20

this collection highlights the most important ideas and concepts from michael e porter recognized worldwide as the leading thinker on strategy porter heads the institute for strategy and competitiveness based at harvard business school and is the foremost authority on competitive strategy for business as well as on the competitiveness and economic development of nations states and regions business readers will recognize porter s seminal book on competition as a classic in the field this set curated by harvard business review includes the full digital edition of the updated and expanded edition of on competition a must have for anyone interested in or studying the topic of strategy and for those developing strategy for their own organizations the collection also includes the digital edition of the popular understanding michael porter the essential guide to competition and strategy which offers a concise accessible summary of porter s revolutionary thinking and was written with porter s full cooperation by joan magretta his former editor at harvard business review finally the set features the newer foundational article creating shared value which was published in harvard business review in 2011 to great fanfare and global accolades this must have collection is for anyone serious about business strategy and competitiveness

Ventaja competitiva

2010-03

first published in 1999 this volume applies professor michael porter s diamond framework 1990 to the turkish glass construction leather clothes automobile and flat steel industries Özlam Öz aims primarily to contribute towards an improvement of this framework and thus towards a better understanding of the sources of competitive advantage her research presents a new approach to evaluate the competitiveness of the turkish economy given that alternative studies usually focus on factors like exchange rates and the cost of labour and raw materials as the determinants of competitive advantage the author begins her book by providing an evaluation of the diamond framework linked to the debate created by the publication of the competitive advantage of nations

she then identifies the pattern of advantage in turkey by specifying the internationally competitive industries and clusters this is followed by a detailed examination of the five turkish industry case studies glass construction leather clothes automobile and flat steel industries the findings are generally supportive of porter the results suggest however several major areas in the framework especially domestic rivalry and the role of government where one or more of the turkish cases question porter s hypothesises the book ends with the implications of the study for the sources of competitive advantage in general and for the turkish economy in particular porter and his diamond framework are both unquestionably influential improvements upon it forwarded in this book will be of use to academic readers as well as strategic planners and policy makers

The Competitive Advantage of Greece

2017-10-05

competitive advantage introduces a tool that may be used to diagnose and enhance competitive advantage the value chain value chain analysis allows the manager to separate the underlying activities a firm performs in designing producing marketing and distributing its product or service it is these activities from which competitive advantage ultimately stems by showing how all the firm s activities can be examined in this integrated way porter provides a practical perspective on competitive strategy

<u>Strategy and Competition: The Porter Collection (3 Items)</u>

2014-08-19

in can japan compete world renowned competition strategist michael porter and his colleagues explain why american assumptions about japan have proved so inaccurate what japan must do to regain its strength and what its journey can tell us about how to succeed in the new global economy the research behind this book began in the early 1990s at a time when japan s economic success was overwhelmingly credited to the japanese government and its unique management policies porter and his colleagues started by asking a crucial but previously overlooked question if japanese government policies and practices accounted for the nation s extraordinary competitiveness then why wasn t japan competitive in many of the industries where those policies had been prominently implemented the authors and a team of colleagues surveyed a vast array of japanese industries this surprising book is the result of their work the continuing influence of japanese government and management strategies worldwide makes can japan compete a must read for anyone competing in the global economy

Estrategia y ventaja competitiva

2006

cerca de su sexagésima impresión en inglés y traducida a diecinueve idiomas la estrategia competitiva de michael e porter ha transformado la teoría la práctica y la enseñanza de la estrategia empresarial en todo el mundo innovador por su simplicidad como los grandes descubrimientos su análisis de la industria explica la complejidad de la competitividad de la empresa como cinco fuerzas subyacentes porter introduce una de las herramientas competitivas más poderosas desarrollada hasta el momento sus tres estrategias genéricas liderazgo en costes diferenciación y segmentación que ponen su teoría de la estrategia en un lugar destacado a lo largo de casi dos décadas desde su publicación la teoría de porter para predecir el comportamiento del competidor ha dado lugar a un nuevo método de evaluación de la competencia estrategia competitiva ha ocupado un vacío en el pensamiento de la gestión directiva dirigiendo sus enseñanzas hacia la pregunta sobre cómo las empresas logran una rentabilidad superior la rica y perspicaz teoría de porter comprende una sofisticada visión de la competencia no superada en el último cuarto de siglo

The Competitive Advantage of Nations: The Case of Turkey

2019-05-23

michael e porter s 1980 book competitive strategy is a fine example of critical thinking skills in action porter used his strong evaluative skills to overturn much of the accepted wisdom in the world of business by exploring the strengths and weaknesses of the accepted argument that the best policy for firms to become more successful was to focus on expanding their market share he was able to establish that the credibility of the argument was flawed porter did not believe such growth was the only way for a company to be successful and provided compelling arguments as to why this was not the case his book shows how industries can be fragmented with different firms serving different parts of the market the low price mass market and the expensive high end market in clothing for example and examines strategies that businesses can follow in emerging mature and declining markets if printing is in decline for example there may still be a market in this industry for high end goods and services such as luxury craft bookbinding porter also made excellent use of the critical thinking skill of analysis in writing competitive strategy his advice that executives should analyze the five forces that mold the environment in which they compete new entrants substitute products buyers suppliers and industry rivals focused heavily on defining the relationships between these disparate factors and urged readers to check the assumptions of their arguments porter avoided technical jargon and wrote in a straightforward way to help readers see that his evaluation of the problem was strong competitive strategy went on to be a highly influential work in the world of business strategy

La ventaja competitiva de las naciones

1991

competitive advantage the value chain five forces industry structure differentiation relative cost if you want to understand how companies achieve and sustain competitive success michael porter s frameworks are the foundation but while everyone in business may know porter s name many managers misunderstand and misuse his concepts understanding michael porter sets the record straight providing the first concise accessible summary of porter s revolutionary thinking written with porter s full cooperation by joan magretta his former editor at harvard business review this new book delivers fresh clear examples to illustrate and update porter s ideas magretta uses her wide business experience to translate porter s powerful insights into practice and to correct the most common misconceptions about them for instance that competition is about being unique not being the best that it is a contest over profits not a battle between rivals that strategy is about choosing to make some customers unhappy not being all things to all customers an added feature is an original q a with porter himself which includes answers to managers faqs eminently readable this book will enable every manager in your organization to grasp porter s ideas and swiftly deploy them to drive your company s success

Competitive Advantage

1985

management strategy sustaining competitive advantage 1st edition by alfred marcus is a strategy book which focuses on how making winning moves is dependent upon finding profitable patterns that repeatedly meet customer demands for solutions where many strategy books have lost sight of the purpose of strategy and fail to show how decisions actually affect business performance and ultimately outcomes management strategy focuses on the types of analyses the industry environment and a company s internal resources require to make effective strategic moves in eight chapters this textbook builds upon the analysis process and demonstrates how strategy impacts an organization s position in comparison to its competitors both in terms of the cost and quality of its products and the scope of businesses in which it is involved vertical and horizontal integration as well as its global versus domestic reach the outcomes that come from analyzing an organization also determine the extent to which the organization will strive to be an innovator as opposed to being a follower

Can Japan Compete?

2000-10-26

strategy as action presents an action plan for how firms can build improve and defend their competitive advantage at every stage of their life cycle for start up firms entering a market it provides a model for exploiting competitive uncertainty and blind spots for growth firms who have established some market advantages it provides an action plan for exploiting relative resources for mature firms it explains how to exploit market position finally for firms that have no decisive resource advantage it provides an action plan based on firm co operative reactions

Estrategia competitiva

2009-11-23

para poder subsistir en un mercado competitivo las empresas deben necesariamente superar a sus competidores y para ello necesitan crear y consolidar ventajas competitivas sostenibles esta guía le muestra las múltiples vías que puede utilizar su empresa para lograrlo indice indice de figuras Índice de guías de trabajo introducción general al concepto de ventaja competitiva conceptos básicos desarrollo de ventajas competitivas el marco general ventajas competitivas centradas en la empresa la ventaja competitiva y la cadena de valor la ventaja competitiva y el concepto del producto total ventajas competitivas centradas en el entorno la ventaja competitiva y el entorno de la empresa la ventaja competitiva y el modelo de los sectores de porter ventajas competitivas centradas en los competidores la ventaja competitiva y la posición competitiva de la empresa la ventaja competitiva y los puntos fuertes de la empresa

An Analysis of Michael E. Porter's Competitive Strategy

2017-07-05

neste livro porter mostra aos administradores e analistas como avaliar a posição competitiva de uma empresa e implementar as etapas de ação específicas necessárias para aprimorá las a escolha de um ambiente o leque de atividades da empresa produção marketing são examinados em conjunto fornecendo uma prática perspectiva para um meio empresarial cada vez mais competitivo

Understanding Michael Porter

2011-11-22

la presente edición actualizada y aumentada incluye nuevos artículos del autor así como innovadoras aportaciones sobre la competencia en el ámbito de la sanidad responsabilidad social corporativa lantropía y liderazgo porter vuelve a casar teoría y práctica con gran maestría de modo que empresas instituciones e incluso países encuentren su camino para ser competitivos

Management Strategy

2005

porter was the first to bridge the field of industrial organization with the field of management effectively forging the new field of competitive strategy

The Competitive Advantage of Nations

1998

the u s health care system is in crisis at stake are the quality of care for millions of americans and the financial well being of individuals and employers squeezed by skyrocketing premiums not to mention the stability of state and federal government budgets in redefining

health care internationally renowned strategy expert michael porter and innovation expert elizabeth teisberg reveal the underlying and largely overlooked causes of the problem and provide a powerful prescription for change the authors argue that competition currently takes place at the wrong level among health plans networks and hospitals rather than where it matters most in the diagnosis treatment and prevention of specific health conditions participants in the system accumulate bargaining power and shift costs in a zero sum competition rather than creating value for patients based on an exhaustive study of the u s health care system redefining health care lays out a breakthrough framework for redefining the way competition in health care delivery takes place and unleashing stunning improvements in quality and efficiency with specific recommendations for hospitals doctors health plans employers and policy makers this book shows how to move health care toward positive sum competition that delivers lasting benefits for all

Strategy As Action

2006

9 chapters in 4 parts on michael porter s economic theory of productivity innovation and unique value and its application to antitrust law education and health care including 5 chapters by prof porter one co authored with prof scott stern on the theory and antitrust the chapter on education by retired trw top scientist peter staudhammer and charles weller and chapters on antitrust and on health care by charles weller health care edition

La ventaja competitiva

1997-01-13

<u>Modelo de competitividad global de la industria de piel de cocodrilo Moreletii</u>

1989

Vantagem competitiva: criando e sustentando um desempenho superior

2017-09-26

Ser competitivo

2008

On Competition

2015

The Competitive Advantage of Nations

2006-04-24

Redefining Health Care

1980

Competitive Strategy

2012

La méthode Michael Porter

2004-12

Unique Value

1990-12-01

Strategy

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