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proposal outline draft a project proposal is a written document outlining everything stakeholders should know about a project including the timeline budget objectives and goals your project proposal should summarize your project details and sell your idea so stakeholders buy in to the initiative how to write a project proposal to make the best proposal possible you II want to be thorough and hit on all the points we ve listed above here s a step by step guide to writing a persuasive priority proposal 1 write an executive summary it s a document that outlines the scope of work costs and deliverables for a project unlike estimates and invoices business proposals are written before any work has started and are used to win new clients in this guide to writing proposals for projects we dive into what this type of proposal must include and how to write one plus we showcase excellent examples to copy and data driven best practices to follow you should usually write a project proposal when you have a specific project in mind and need approval funding or support to make it happen but a proposal isn t always called for you II have to assess the specific context and expectations of the stakeholders involved to know whether you need to write a project proposal use a canva template today and make compelling proposals in just a few steps use canva s collection of well designed fully customizable proposal templates to impress people at work or to submit a stand out paper to your professor a project proposal is a key document that describes an external or internal project it states details like goals objectives important dates milestones and requirements needed to start and complete the project how to write a project proposal once you have identified the type of project proposal that suits your requirement you can start writing your business project proposal before you actually begin to write down the project proposal there are a few preliminary steps that you need to take these are 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