

Accidental Genius

2010-10

when it comes to creating ideas we hold ourselves back that's because inside each of us is an internal editor whose job is to forever polish our thoughts so we sound smart and in control and so that we fit into society but what happens when we encounter problems where such conventional thinking fails us how to get unstuck for mark levy th

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2011-08-17

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Accidental Genius

2010-08-09

when it comes to creating ideas we hold ourselves back that's because inside each of us is an internal editor whose job is to forever polish our thoughts so we sound smart and in control and so we fit into society but what happens when we encounter problems where such conventional thinking fails us how do we get unstuck for mark levy the answer is freewriting a technique he's used for years to solve all types of business problems and generate ideas for books articles and blog posts freewriting is deceptively simple start writing as fast as you can for as long as you can about a subject you care deeply about while ignoring the standard rules of grammar and spelling your internal editor won't be able to keep up with your output you'll generate breakthrough ideas and solutions that you couldn't have created any other way levy shares his six secrets to freewriting as well as fifteen problem solving and creativity stimulating principles you can use if you need more firepower seven of which are new to this edition also new to this edition an extensive section on how to refine your raw freewriting into something you can share with the world

Democratizing Legal Services

2016-10-11

we live in a law thick world for individuals and organizations in both the public and private sectors navigating the large number of complex laws rules institutions and procedures that pervade american life is virtually impossible without some assistance some argue that there are too many lawyers others argue that the unmet need for legal services is so high that it constitutes a human rights crisis this book exposes why it is easy to access legal services for some while it is virtually impossible for others and why some lawyers have successful careers but others cannot this book argues that the problems plaguing legal services in the us can be only be addressed by a radical overhaul of the rules that govern how legal services may be delivered as well as radical changes to who exercises the power to make those rules through interviews with those with experience with alternative legal service providers this book exposes the formidable obstacles that exist along the path to those changes as well as the opportunities that await more information can be found at notjustforlawyers.com

Guide to Energy Arbitrations

2017-06-21

global arbitration review s the guide to energy arbitrations is an essential desk top reference tool for energy companies their advisers and arbitrators bringing together a number of pre eminent authors and pulling together the latest and best approaches to the myriad issues confronted in today s energy disputes j william rowley qc of 20 essex st acts as general editor editors are doak bishop of king spalding and gordon kaiser with contributions from leading firms across the world the book has 18 chapters split into 4 sections i investor state disputes in the energy sector ii commerical disputes in the energy sector iii contractual terms iv procedural issues in energy arbitrations quote the guide to energy arbitration is a very useful and unique contribution to the literature in the area it assembles the views and insights of leading counsel and arbitrators on many of the key issues and trends in the energy arbitration world it should be a valuable guide to energy companies and their internal and external counsel in addition to being of interest to commercial and litigation lawyers generally quote glenn zacher partner stikeman elliot

Nigeria's Digital Diaspora

2019-12-20

in a disruptive media landscape characterized by the relentless death of legacy newspapers nigeria s digital diaspora shows that a country s transnational elite can shake its media ecosystem through distant online citizen journalism

Clients, Clients, and More Clients: Create an Endless Stream of New Business with the Power of Psychology

2011-09-20

turn every business connection into a paying client with a foreword by michael port bestselling author of book yourself solid clients clients and more clients arms you with powerful tools from the field of psychology for building every business connection into the kind of relationship that leads to referrals joint ventures and sustainable business growth in this book chock full of ideas at the intersection of marketing and psychology larina kase shows you how to master the art of building relationships that drive new clients david meerman scott bestselling author of real time marketing pr larina kase has done a first rate job of explicating many crucial elements of human psychology but it is her instructive advice on how to harness that information profitably that elevates this book s usefulness to great heights robert b cialdini author of influence science and practice larina kase knows about social proof you can tell by who she got to endorse the book but go deeper there s lots of actionable information in here and it will result in more business chris brogan coauthor of trust agents and president of human business works this book is ideal if you ve ever wondered how to differentiate yourself from the crowd how to really build relationships that pay off and how to establish your expertise with ease this is one book you will thank yourself in the future for shama kabani author of the bestselling the zen of social media marketing if who you know and making a meaningful connection with them is truly part of the success factor in business and it is i promise you that larina kase s clients clients and more clients will have your phone ringing and e mail box full of people who truly want to do business with you a savvy wise and value based text allows the reader to learn what few others understand the science and art of connecting i ve read and reviewed a dozen books on building a solid client base most completely miss the target this book is a handbook to meet connect with and build a valuable relationship with just about anyone you want to kevin hogan psy d author of the science of influence and the psychology of persuasion this is a remarkable readable and instantly practical book packed with leading edge tips on attracting new clients fast i loved it dr joe vitale author of the attractor factor in clients clients and more clients larina kase shows you how to find and influence prospects so they ll understand the value of your work and readily do business with you the research based strategies in this important and engaging book are worth any businessperson s time close study and dedicated application the book is true to its promises mark levy founder of levy innovation and author of accidental genius using writing to generate your best ideas insight and content clients clients and more clients is a must read for every sales executive sales manager and company executive this is not your typical how to sales guide as it digs deep into how to change a losing sales strategy into a winning success larina uncovers the psychology behind the sales mentality and breaks the process down step by step making it crystal clear the direction you ll need to take to achieve long term success shawn jennings edgington cic ceo and founder of granite insurance brokers cyber safety academy fundraiser and author of the parent s guide to texting facebook and social media

Covenant and the People of God

2023-05-23

covenant and the people of god gathers twenty four essays from friends and colleagues of messianic jewish theologian and new testament scholar mark s kinzer in honor of his seventieth birthday the essays are organized around two central themes that have animated kinzer s work the nature of the covenant and what it means to be the people of god the volume includes fascinating discussions of some of the most sensitive areas related to jewish christian dialogue post supersessionist interpretation of scripture and the theological shape of messianic judaism among the contributors are scholars working in north america europe and israel they include gabriele boccaccini douglas a campbell holly taylor coolman gavin d costa jean miguel garrigues douglas harink richard harvey vered hillel jonathan kaplan daniel keating amy jill levine antoine levy gerald mcdermott michael c mulder david m neuhaus isaac w oliver ephraim radner jennifer m rosner david j rudolph thomas schumacher faydra l shapiro r kendall soulen lee b spitzer and etienne veto

Disserted

2023-09-30

disserted is a groundbreaking comprehensive book that guides ll b students on how to craft a first class dissertation it tackles head on the triple crisis faced by law students in developing nations a crisis of doubting thinking and writing this crisis manifests itself in the form of poorly written dissertations this is the first book to show how to practically assemble a dissertation from the perspective of decoloniality this makes disserted uniquely suited to students from the global south considering that decoloniality empowers them to overcome the triple crisis indeed its originality in presenting practical advice and decolonial theory sets this book apart from the handful of guides on ll b dissertations existing resources and manuals are filled with generalities and lack in practicality written in student friendly prose its 23 chapters cover a wide range of topics including research proposals topic selection purpose and problem statements literature reviews digital tools and models powered by artificial intelligence ai the basics of legal prompt engineering plagiarism grammar and research methods each chapter offers secrets and deep insights drawing from the author s extensive experience in supervising ll b dissertations and research papers notably in southern africa and india though primarily targeting ll b students disserted also serves as an essential companion and indispensable resource for supervisors law professors jurists and anyone interested in unraveling the complexities of writing dissertations overall disserted underscores the importance of structured dissertation writing coupled with a decolonized research approach that subverts dominant perspectives exposes the role of ai and technology in entrenching the coloniality of knowledge and fosters a broader understanding of law

The Complete Idiot's Guide to Shamanism

2002-06-01

you re no idiot of course you know that shamans are also known as medicine men and women who use the power of the mind and call on spiritual helpers to heal the afflicted however this ancient art has been put to more modern uses including problem solving empowerment and personal mastery but you don t have to trek through steamy amazonian jungles or frigid siberian tundra to become enlightened in the ways of shamanism the complete idiot s guide to shamanism will show exactly how to discover your own shamanic power and how that power will guide you in your everyday life in this complete idiot s guide you get shamanic history from its origins in paleolithic times to its spreading influence today power animals where to locate them and how they communicate with you how to take a shamanic travelling through the lower upper and middle worlds and exploring your past or future shamanic healing techniques in use with modern medicine

International Arbitration in Latin America

2021-04-08

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2021-05

2006-09

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1974

Music, Books on Music, and Sound Recordings

1987

Bibliographic Guide to Music

2002-07

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1959

The Journal of the American Institute of Real Estate Appraisers

1933

Future Directions in Television News Research

1989

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2001-01

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Journalism Abstracts

1979

Dictionary Catalog of the Research Libraries of the New York Public Library, 1911-1971

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