

Entrepreneurship 2016-01-12

entrepreneurship by robert hisrich michael peters and dean shepherd has been designed to clearly instruct students on the process of formulating planning and implementing a new venture students are exposed to detailed descriptions of how to embark on a new venture in a logical manner comprehensive cases at the end of the text have been hand picked by the authors to go hand in hand with chapter concepts the superb author team of hisrich peters and shepherd draw from their distinct backgrounds to create a book that addresses the dynamics of today s entrepreneurial challenges from bob hisrich s expertise in global entrepreneurship to mike peter s background as a both a real life entrepreneur and academic to dean shepherd s current research on cognition and entrepreneurial mindset this book balances the crucial line between modern theory and practice

International Entrepreneurship: Starting, Developing, and Managing a Global Venture 2012-01-24

combining robust narrative with a wide variety of interesting cases international entrepreneurship starting developing and managing a global venture shows how entrepreneurs can conduct business activities across national boundaries and succeed in today s hypercompetitive world robert hisrich shows how entrepreneurs can develop the skills to identify opportunities and then manage these opportunities on a global basis the second edition provides increased attention to culture and reflects recent changes in our increasingly globalized world

Advanced Introduction to Entrepreneurship 2014-09-26

øelgar advanced introductions are stimulating and thoughtful introductions to major fields in the social sciences business and law expertly written by some of the world s leading scholars designed to be accessible yet rigorous they offer concise an

Entrepreneurship 2009-11-19

the 8th edition of entrepreneurship by robert hisrich michael peters and dean shepherd has been designed to clearly instruct students on the process of formulating planning and implementing a new venture students are exposed to detailed descriptions of how to embark on a new venture in a logical manner comprehensive cases at the end of the text have been hand picked by the authors to go hand in hand with chapter concepts the superb author team of hisrich peters and shepherd draw from their distinct backgrounds to create a book that addresses the dynamics of today s entrepreneurial challenges from bob hisrich s expertise in global entrepreneurship to mike peter s background as a both a real life entrepreneur and academic to dean shepherd s current research on cognition and entrepreneurial mindset this book balances the crucial line between modern theory and practice

Entrepreneurship 2006

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Entrepreneurship 2002

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Entrepreneurship 1989

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Advanced Introduction to Corporate Venturing 2016-07-27

elgar advanced introductions are stimulating and thoughtful introductions to major fields in the social sciences and law expertly written by the world s leading scholars designed to be accessible yet rigorous they offer concise and lucid surveys of the substantive and policy issues associated with discrete subject areas

Loose-Leaf for Entrepreneurship 2019-01-08

entrepreneurship by robert hisrich michael peters and dean shepherd has been designed to clearly instruct students on the process of formulating planning and implementing a new venture students are exposed to detailed descriptions of how to embark on a new venture in a logical manner comprehensive cases at the end of the text have been hand picked by the authors to go hand in hand with chapter concepts helping to reinforce key topics the superb author team of hisrich peters and shepherd draw from their distinct backgrounds to create a book that addresses the dynamics of todays entrepreneurial challenges from bob hisrichs expertise in global entrepreneurship to mike peters background as a both a real life entrepreneur and academic to dean shepherds current research on cognition and entrepreneurial mindset this book balances the crucial line between modern theory and practice includes connect a highly reliable easy to use homework and learning management solution that embeds learning science and award winning adaptive tools to improve student results

Entrepreneurial Finance 2014-10-29

a practical approach for entrepreneurs and investors entrepreneurial finance provides readers with the fundamental knowledge to finance start grow and value new ventures without the complex finance terms and calculations this comprehensive yet practical approach incorporates a global perspective that appeals to entrepreneurs investors and students with diverse backgrounds knowledge and experience from facebook to camera gary gibbons robert d hisrich and carlos m dasilva use real world examples and their professional experiences to bring concepts to life this text is one of the most readable books in the market without compromising high quality content and resources

Managing Innovation and Entrepreneurship 2013-06-25

the first book to look at innovation entrepreneurship from an international perspective managing innovation and entrepreneurship a global perspective provides a step by step process for managing innovation and entrepreneurship in an organization in both turbulent and stable economic times authors robert d hisrich and claudine kearney demonstrate how to manage innovation on a day to day basis using a wide range of real world scenarios theories principles best practices case studies and modern examples the book provides detailed coverage of each aspect of the process of innovation required to achieve success including what it

takes to build an innovative and entrepreneurial organization how to develop innovation and entrepreneurship in both individuals and teams how to manage and operationalize innovation and entrepreneurship how to develop a global business plan and more

Small Business Solutions 2004-01-22

proven tools for solving today's most persistent entrepreneurial headaches and keeping the focus on business growth operating a small business presents entrepreneurs with a continuing series of problems that need to be solved and usually the smaller the business the bigger the problems small business solutions focuses on 13 crises that crop up again and again in most small businesses and details how entrepreneurs have identified and successfully solved them as a longtime consultant to start up businesses robert hisrich has seen these solutions work in scores of small businesses both in the united states and abroad he divides small business solutions into three categories marketing finance and overall management and provides market proven solutions to problem areas in each sales marketing turning sales into profits focusing a business finance raising capital monitoring and managing cash flow valuing a business management choosing the right partner changing style as a business grows and more

Empreendedorismo – 9.ed. 2014-06-01

nesta nova edição empreendedorismo desvenda o processo de formular planejar e implementar um novo negócio estudos de caso acompanham os conceitos apresentados em cada capítulo e fornecem exemplos aprofundados de muitos tipos de empresas empreendedoras

Technology Entrepreneurship 2014-08-12

the focus of this book is on technology ventures how they start operate and sometimes exit profitably in short it covers all the elements required to launch a successful technology company including discussion of cutting edge trends such as entrepreneurial method and lean startup emphasis on the ideation process and development of an effective business plan coverage of product and market development intellectual property structuring your venture raising capital sales and marketing people management and even strategies for exiting your venture this is not another armchair book about entrepreneurship it's a working guide for engineers and scientists who want to actually be entrepreneurs an intense focus on product design and development with customers and markets in mind extensive discussion of intellectual property development management and protection potent insights into marketing and selling technology products to the global marketplace techniques for forecasting financials raising funds and establishing venture valuation best practices in venture leadership and managing growth overview of various exit strategies and how to prepare the venture for exit

Governpreneurship 2012-01-01

It can't think of a more qualified scholar to tackle the difficult subject of Governpreneurship than bob hisrich his vast experience in and knowledge of entrepreneurship has enabled a thorough application of entrepreneurial principles to government organizations this book should be recommended reading for everyone in government at every level we can only hope that a new era of governpreneurship is launched with this useful and practical guide Æ Æ thomas n duening university of colorado us challenging the traditional view that entrepreneurship is exclusively a private sector concern governpreneurship presents a compelling argument for increased focus on entrepreneurship in public sector organizations the only book to date to focus specifically on government entrepreneurship this innovative volume combines robert d hisrich's vast theoretical knowledge with the practical experience of amr al dabbagh who applied entrepreneurship in the saudi public sector with excellent results featuring forewords by former us president bill clinton and former malaysian prime minister dr mahathir mohamad as well as four case studies that demonstrate the effectiveness of government entrepreneurship in action this fascinating book breaks new ground in a rapidly growing field in a time when government funds are being reduced and its services increasingly questioned fostering an entrepreneurial spirit within the government becomes a vital concern although there is no ideal model for achieving government entrepreneurship this volume outlines a number of innovative strategies designed to help public sector managers undertake their

public mission while developing an entrepreneurial culture within their organization the authors offer thorough and indispensable advice covering every aspect of government entrepreneurship from framework to policy to funding and beyond finally the book concludes with four case studies that explore successful government entrepreneurial undertakings in ireland singapore saudi arabia and switzerland government officials and other leaders in the public sector will find this book an indispensable guide to establishing an entrepreneurial focus in their organizations professors and students working in entrepreneurship public sector management and other business related fields will also have much to admire in this innovative addition to the literature

Entrepreneurship & Management 2010-09

combining robust narrative with a wide variety of interesting cases international entrepreneurship starting developing and managing a global venture focuses on the need for every entrepreneur to at least consider entering the global market in today s hypercompetitive world as an ever growing number of countries become market oriented and developed the distinction between foreign and domestic markets is becoming less pronounced and entrepreneurs increasingly need to develop skills to identify opportunities and then manage these opportunities on a global basis international entrepreneurship is an ideal resource for students professors government officials and practitioners throughout the world who are interested in this vital growing area key features includes chapter opening international scenarios that feature a global entrepreneur or a global entrepreneurial venture to set the scene for the issues that follow demonstrates global entrepreneurial issues through real life cases from countries throughout the world draws content from a wide variety of disciplines including anthropology economics geography history jurisprudence and language includes chapter ending class exercises discussion questions and suggestions for additional reading to provide readers with hands on learning opportunities and avenues for future research helpful teaching ancillaries instructor resources are available on a password protected website at sagepub com hisrichinstr these resources include chapter outlines end of chapter discussions chapter exercises and teaching notes international entrepreneurship is appropriate as a core text for courses such as global entrepreneurship or international entrepreneurship or as a supplement in upper level undergraduate and mba courses in entrepreneurship new venture management and entrepreneurship strategy in addition it can be used as an ancillary text in international business and international management courses

International Entrepreneurship 2010

this new collection provides a much needed retrospective view of the key academic work published in this area the papers here highlight the importance of studying entrepreneurship from a wide range of perspectives including research that derives from economics history sociology psychology and from different business disciplinary bases such as marketing finance and strategy the overall focus in this set is on entrepreneurial activity rather than specifically small or family owned business and favours research articles over those that deal purely with practice

Entrepreneurship 2002

recognizing the unique needs of the technology startup duening focuses on intellectual property development funding and marketing selling more than other texts in this market extensive use of technology examples case studies and assignments keeps the book relevant and motivating for engineering students rich in case studies examples and in chapter elements that focus on the challenges of launching and operating a technology venture in depth examination of intellectual property development valuation deal structuring and equity preservation issues of most relevance to technology start ups extensive discussion of technology management and continuous innovation as a competitive advantage addresses the issue of leading managing motivating and compensating technical workers more time on the fundamentals of marketing and selling as these are elements of entrepreneurship commonly most neglected by engineers and scientists

Technology Entrepreneurship 2009-10-21

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entrepreneurship are combined with experience from academics to provide a unique resource on how to approach this crucial subject presents an intense focus on product design and development with customers and markets in mind includes extensive discussions on intellectual property development management and protection provides potent insights into marketing and selling technology products to the global marketplace covers techniques for forecasting financials raising funds establishing venture valuation and exit strategies

Academic Entrepreneurship: Creating The Ecosystem For Your University

2020-02-27

this book includes over 30 real life up to date award winning case studies in scientific fields such as biotechnology biomedicine high tech engineering and information technology the case studies are arranged in modules that track the typical life cycle of creating and growing a new venture which presents a comprehensive picture of entrepreneurial activities the text is written in a language and style that managers will appreciate

Kewirausahaan ed.7 2020-10-23

this book focuses on gender and family entrepreneurship as they are interrelated concepts particularly important in today's global society the book highlights the significance of the role of gender in the development and growth of family businesses it helps readers understand the role of family dynamics in business particularly in terms of succession planning strategic development and internationalization often both gender and family entrepreneurship are studied independently but this book aims to marry both perspectives with a novel approach this creates a synergy between gender and family entrepreneurship that increases the potential value to entrepreneurship scholarship policy and business practice this edited book is a useful and insightful addition to the entrepreneurship field

Technology Entrepreneurship 2008-01-25

one key for success for an entrepreneur is to obtain sales revenue and profits as quickly as possible upon launching the venture entrepreneurial marketing focuses on this and the essential elements of success in order to achieve these needed sales and revenues and then grow the company the authors build a comprehensive state of the art picture of entrepreneurial marketing issues providing major theoretical and empirical evidence that offers a clear concise view of the field through an international approach that combines both theoretical and empirical knowledge on entrepreneurship and marketing this book informs and enhances an entrepreneurs creativity their ability to bring innovations to the market and their willingness to face risk and change the world key components addressed include identifying and selecting the market determining the consumer needs cost effectively executing the basic elements of the marketing mix product price distribution and promotion and competing successfully in the domestic and global markets by implementing a sound marketing plan numerous illustrative examples bring the content to life the mix of theoretical content examples empirical analyses and case studies make this book an excellent resource for students professors researchers practitioners and policymakers all over the world

Nurturing Science-based Ventures 2017-07-20

the first book to look at innovation entrepreneurship from an international perspective managing innovation and entrepreneurship a global perspective provides a step by step process for managing innovation and entrepreneurship in an organization in both turbulent and stable economic times authors robert d hisrich and claudine kearney demonstrate how to manage innovation on a day to day basis using a wide range of real world scenarios theories principles best practices case studies and modern examples the book provides detailed coverage of each aspect of the process of innovation required to achieve success including what it takes to build an innovative and entrepreneurial organization how to develop innovation and entrepreneurship in both individuals and teams how to manage and operationalize innovation and entrepreneurship how to develop a global business plan and more

Gender and Family Entrepreneurship 2018-10-26

learn how to compete in international markets the nature of business has changed and global marketing co operation and networks explains how and why former competitors are now joining forces exploring co operation networks and internationalization this collection provides you with an indispensable framework for grasping the ongoing changes in global business in addition it includes a new broad based theory of international entrepreneurship that will help you master the intricacies of global marketing global marketing co operation and networks features both empirical research and conceptual studies it provides you with important research findings about the impact of internationalization on entrepreneurs smaller firms and multinational giants this valuable book contains up to date information from top researchers in entrepreneurship from canada the united states the united kingdom australia new zealand and singapore global marketing co operation and networks gives insight into the often confusing world of international business explaining such difficult issues as building networks to link smaller firms that have specialized knowledge and multinational firms that have marketing prowess establishing an international market presence with the help of supply and distribution networks that are already in place using group dynamics to establish successful networking choosing the best time to internationalize taking advantage of government funded overseas trade missions to develop international markets global marketing co operation and networks is an essential resource for executives and entrepreneurs hoping to break into international business as well as students and researchers interested in international economics globalization networking and marketing strategies

Entrepreneurial Marketing 2013-06-25

this book combines theoretical perspectives and empirical evidence on open innovation and entrepreneurship as two essential ways to help entrepreneurial businesses grow and achieve a competitive advantage discussing essential issues at the nexus of entrepreneurship and open innovation such as enterprise growth creating competitive advantage implementation of open innovation and the overall corporate strategy the respective contributions demonstrate how open innovation can provide a vital impetus to the growth of entrepreneurial businesses and pave a new way to achieving a competitive edge

Managing Innovation and Entrepreneurship 1995

daniel pindur analyzes value creation in successful lbo on investment level conceptually and empirically from an lbo equity investor perspective based on the lbo transaction model the author decomposes total proceeds to lbo equity investors and derives a two tier framework of an internal and an external perspective thereby structuring the conceptual discussion of various determinants affecting these components

Entrepreneurship 2012-12-06

matthias eckermann analyzes how venture capitalists vcs integrate information efficiency considerations into their exit strategies he shows that vcs adopt specific strategies to cope with information gaps upon exit in terms of timing exit vehicles and promotion efforts on this basis he develops a framework to help vcs to improve profitability through decisive exit strategies

Making of Entrepreneurs Perspectives, Methods, Models and Processes 2019-05-31

a practical approach for entrepreneurs and investors entrepreneurial finance provides readers with the fundamental knowledge to finance start grow and value new ventures without the complex finance terms and calculations this comprehensive yet practical approach incorporates a global perspective that appeals to entrepreneurs investors and students with diverse backgrounds knowledge and experience from facebook to camera gary gibbons robert d hisrich and carlos m dasilva use real world examples and their professional experiences to bring concepts to life this text is one of the most readable books in the market without compromising high quality content and resources

Global Marketing Co-Operation and Networks 2009-05-21

this book provides a glimpse of aboriginal women in northern ontario and it reflects primarily the impact of the european churches and systems on aboridinal peoples way of life the words of the aboriginal women are gentle but these words convey the displacement of their way of life in the most powerful way the power of this book is not only in the stories and history that are told but also in how all women in northern ontario share a respectful life together in a way that i have not witnessed or felt anywhere else susan hare ojibwe lawer who practices out of the west bay first nation manitoulin island

Open Innovation and Entrepreneurship 2007-10-17

Entrepreneurship Management (Text and Cases) 2014-10-29

Value Creation in Successful LBOs 1986

Venture Capitalists' Exit Strategies under Information Asymmetry 1996-12-17

Entrepreneurial Finance

Entrepreneurship, Intrapreneurship, and Venture Capital

Changing Lives

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