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this article identifies six core elements of the relationship code where relationship building takes place who can initiate relationships with whom what kinds of relationships people attempt to

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non verbal communication nuances vary across cultures with the potential to trigger misunderstandings or enrich intercultural interactions when it comes to eye contact research has shown

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having cross cultural competence means you can be effective in your interactions with people from most any culture being able to communicate and work with people across cultures is becoming more important all the time people are traveling reaching out and mixing with different others like never before

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the processes of globalisation are increasing cross cultural interactions at exponentially faster rates and in increasingly complex ways while these interactions can lead to much greater opportunities for positive change in all aspects of human life they can also lead to conflict between cultures whether overt or covert

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in an intercultural context when our interlocutors don t share our linguistic and cultural backgrounds non verbal communication takes on a particularly poignant role it can make the

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cross cultural dynamics are rife within multinational organizations and among people who regularly work with people from other cultures this article reviews what we know from our scholarship on cross cultural interaction among expatriates negotiators and teams that work in international contexts

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in conceptualizing intercultural competence spitzberg and chagnon define intercultural competence as the appropriate and effective management of interaction between people who to some degree or another represent different or divergent affective cognitive and behavioral orientations to the world p 7

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cross cultural psychology is a branch of psychology that explores the similarities and differences in thinking and behavior between individuals from different cultures

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in this book the authors develop the idea of cultural intelligence and examine its three essential facets cognition the ability to develop patterns from cultural cues motivation the desire

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cultural intelligence refers to a person s capacity to adapt to new cultural settings based on multiple facets including cognitive motivational and behavioral features the implications for cultural intelligence for several key aspects of international organizations are discussed

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group interactions and culture culture and psychology triandis and colleagues 1988 found that in out group relationships were highly correlated with individualistic and collectivistic values of cultures members of individualistic cultures belong to multiple in groups and move easily from in group to in group

8 ways to communicate across cultures without being awkward

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how to communicate across cultures 1 learn the etiquette of other cultures part of building relationships with people from different cultures means studying their etiquette you ll want to do research on their norms and unspoken rules here are some examples of cultural etiquette in china you present and receive things with both hands

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