

THE EXTRAORDINARY COACH: HOW THE BEST LEADERS HELP OTHERS GROW

2010-06-04

COACH YOUR BUSINESS TO SUCCESS USING THIS INTERACTIVE APPROACH FROM TWO OF TODAY'S MOST FORWARD THINKING LEADERSHIP GURUS A WONDERFUL AND INDISPENSABLE GUIDE TO THE PRACTICE OF COACHING THE AUTHORS ARE AMONG THE MOST SEASONED PRACTITIONERS AROUND AND IT SHOWS WHETHER YOU ARE COACHING SUBORDINATES OR CLIENTS YOU WILL WANT TO KEEP THIS BOOK CLOSE AT HAND FULL OF DETAILED GUIDANCE JAY A CONGER KRAVIS PROFESSOR OF LEADERSHIP STUDIES CLAREMONT MCKENNA COLLEGE AND AUTHOR OF BUILDING LEADERS AND LEARNING TO LEAD STINNETT AND ZENGER PROVIDE A COMPREHENSIVE LOOK AT THE VALUE OF COACHING INSIDE THE ORGANIZATION COMPLETE WITH A PROCESS TOOLS AND SUPPORTS FOR GETTING STARTED THIS BOOK IS A GREAT RESOURCE AND CONTRIBUTION TO THE FIELD PAM MCLEAN PH D CEO HUDSON INSTITUTE OF SANTA BARBARA FINALLY AND I DO MEAN FINALLY A BOOK HAS EMERGED THAT IS THE VERY BEST GUIDE TO THE PHILOSOPHY COMPETENCIES AND DISCIPLINE REQUIRED TO BE A COACH WHO MAKES A TRUE DIFFERENCE IN LIVES OF OTHERS THIS IS NOT A BOOK TO READ IT IS A BOOK TO STUDY AND LIVE BY WHY BECAUSE IT IS ALL THERE THE RIGHT QUESTIONS THE RIGHT ANSWERS AND THE RIGHT MOTIVES OF GIVING YOUR BEST TO OTHERS LARRY WILSON CEO THE WILSON COLLABORATIVE AND AUTHOR OF PLAY TO WIN THE EXTRAORDINARY COACH OFFERS A COMPELLING VIEW OF WHAT IT MEANS TO BE A TRULY EFFECTIVE LEADER ONE WHO EMPOWERS AND GROWS CAPABILITY THROUGH COACHING IT DEMYSTIFIES COACHING INTO AN ACTIONABLE FRAMEWORK THAT GENERATES IMMEDIATE CHANGE CHRISTY CONSLER VICE PRESIDENT LEADERSHIP DEVELOPMENT AND SUSTAINABILITY SAFEWAY INC POWERFUL THOUGHT PROVOKING AND PACKED WITH PRACTICAL TOOLS CONCEPTS AND IDEAS YOU CAN USE IMMEDIATELY IT WILL CHANGE THE WAY YOU THINK ABOUT COACHING AND ABOUT YOURSELF LOU KAUCIC RETIRED CHIEF PEOPLE OFFICER OF APPLBEE'S INTERNATIONAL FOUNDER OF COACHES COLLECTIVE INTERNATIONAL ABOUT THE BOOK IMAGINE YOUR WORKPLACE FILLED WITH CURIOUS CREATIVE COMMITTED EMPLOYEES PEOPLE WHO TAKE INITIATIVE WHO ARE FEARLESS DECISIONMAKERS WHO OWN THEIR WORK WITH THE RIGHT COACHING SYSTEM IN PLACE THIS DREAM WILL SOON BECOME REALITY WITH THE EXTRAORDINARY COACH LEADERSHIP GURU JACK ZENGER AND COACHING EXPERT KATHLEEN STINNETT DELIVER AN ENTIRE TOOLBOX FOR COACHING YOUR ORGANIZATION TO SUCCESS WHILE OTHER SUCH BOOKS SIMPLY TELL YOU HOW TO COACH THE EXTRAORDINARY COACH USES COMPANION VIDEOS AT ZENGERFOLKMAN.COM WORKSHEETS CHECKLISTS SAMPLE QUESTIONS AND THE LATEST RESEARCH FINDINGS TO PROVIDE A FULL IMMERSION COURSE ON BECOMING THE KIND OF COACH WHO BRINGS DRAMATIC CHANGES TO AN ORGANIZATION APPLYING ZENGER AND STINNETT'S SYSTEM YOU WILL SEE IMMEDIATE RESULTS IN YOUR BUSINESS INCLUDING INCREASED PRODUCTIVITY HIGH ENERGY COMPANY CULTURE DYNAMIC SUPERVISOR EMPLOYEE RELATIONSHIPS CREATIVE PROBLEM SOLVING GREATER RISK TAKING HEIGHTENED INNOVATION THE AUTHORS COLLECTED 360 DEGREE FEEDBACK ASSESSMENTS FROM SOME OF THE MOST EFFECTIVE LEADERS IN BUSINESS TODAY AND IDENTIFIED THOSE WHO WERE EXCELLENT COACHES THEN THEY COMBINED THE RESEARCH WITH THE LATEST FINDINGS FROM THE WORLDS OF PSYCHOLOGY ADULT DEVELOPMENT AND SYSTEMS THEORY TO MAP OUT THE REAL SCIENCE BEHIND EFFECTIVE COACHING THE RESULT IS A PRACTICAL EVIDENCE BASED COACHING SYSTEM THAT CAN BE APPLIED IN ANY TYPE OF BUSINESS WHEN YOU COACH INDIVIDUALS TO SUCCESS YOU LEAD YOUR ENTIRE ORGANIZATION TO SUCCESS THIS INTERACTIVE PACKAGE IS EXACTLY WHAT YOU NEED TO MASTER ONE OF TODAY'S MOST CRITICAL BUSINESS LEADERSHIP SKILLS

THE EXTRAORDINARY COACH

2010-08-15

ABOUT THE BOOK AS WITH HIS OTHER BOOKS ZENGER RESEARCHED THOUSANDS OF ASSESSMENTS FROM THE MOST EFFECTIVE COACHES THEN HE AND STINNETT COMBINED THE RESEARCH WITH THE LATEST FINDINGS FROM THE WORLD OF CLINICAL PSYCHOLOGY TO MAP OUT THE REAL SUCCESS SECRETS OF TODAY'S BEST COACHES THIS PRACTICAL MULTI LAYERED TRAINING GUIDE PROVIDES THE TOOLS YOU NEED INCLUDING COMPANION VIDEO ON THEIR WEBSITE SHOWING REAL COACHING IN ACTION CONVERSATION GUIDE OFFERING FRAMEWORK FOR ANY POSSIBLE SCENARIO APPLICATION WORKSHEETS TO HELP PREPARE YOURSELF FOR UPCOMING COACHING SITUATIONS LIST OF QUESTIONS TO ASK IN THEIR OWN COACHING CONVERSATIONS JACK ZENGER IS THE CO FOUNDER OF ZENGER FOLKMAN AND THE CO AUTHOR OF THE EXTRAORDINARY LEADER AND THE INSPIRING LEADER HE WAS INDUCTED INTO THE HUMAN RESOURCES DEVELOPMENT HALL OF FAME IN 1994 AND RECEIVED THE THOUGHT LEADER AWARD FROM HIS INDUSTRY COLLEAGUES IN 2005

MASTERFUL COACHING

2008-12-03

WHEN THE FIRST EDITION OF MASTERFUL COACHING WAS PUBLISHED IT QUICKLY BECAME THE STANDARD RESOURCE FOR ANYONE WHO WAS A COACH CONSIDERING BECOMING A COACH OR CURIOUS ABOUT BEING AN EXTRAORDINARY COACH IN THIS COMPLETELY REVISED THIRD EDITION OF HIS GROUNDBREAKING BOOK HARGROVE PRESENTS HIS PROFOUND INSIGHTS INTO THE JOURNEY TO OF BECOMING A MASTERFUL COACH ALONG WITH GUIDING IDEAS TOOLS AND METHODS

THE MASTER COACH

2017-04-04

TODAY COACHING IS RECOGNIZED TO BE ONE OF THE MOST EFFECTIVE HUMAN RESOURCE DEVELOPMENT PROCESSES AVAILABLE AND IT IS BECOMING INCREASINGLY POPULAR IN ORGANIZATIONS OF ALL SIZES FACED WITH HISTORICALLY LOW LEVELS OF EMPLOYEE ENGAGEMENT AS LITTLE AS 13 ACCORDING TO GALLUP'S LATEST SURVEY BUSINESS LEADERS SEE COACHING AS KEY TO UNLOCKING THE HUMAN TALENT CREATIVITY AND INNOVATION THAT IS HIDING IN PLAIN SIGHT IN THEIR WORKPLACES AND RATHER THAN BRING IN EXTERNAL COACHES FOR THIS PURPOSE THEY WANT TO INTEGRATE COACHING INTO THEIR COMPANY CULTURE A 2015 STUDY BY THE INTERNATIONAL COACHING FEDERATION ICF AND THE HUMAN CAPITAL INSTITUTE HCI FOUND THAT 81 OF ORGANIZATIONS SURVEYED PLANNED TO TRAIN MANAGERS LEADERS IN COACHING SKILLS THE MASTER COACH IS WRITTEN FOR THESE LEADERS AND IS PERFECTLY POSITIONED TO BECOME THE DEFINITIVE BOOK ON THE TOPIC DRAWING ON THE WEALTH OF EXPERIENCE THAT HAS MADE GREGG THOMPSON AND BLUEPOINT LEADERSHIP DEVELOPMENT THE CHOICE OF NUMEROUS FORTUNE 100 COMPANIES IT ILLUMINATES THE ESSENCE OF WHAT IT TAKES TO BE A GREAT COACH THE MASTER COACH WILL APPEAL TO LEADERS AT ALL ORGANIZATION LEVELS SHOWING THEM HOW TO MAKE A SIGNIFICANT SHIFT IN THEIR ATTITUDES VALUES AND BEHAVIORS AND BECOME MORE COACH LIKE IN ALL OF THEIR DAILY INTERACTIONS AND CONVERSATIONS THE MASTER COACH IS BASED ON THE SIMPLE BUT PROFOUND 3CS COACHING MODEL THIS PROVEN APPROACH ASSERTS THAT TO MASTER THE ART OF COACHING ONE MUST HAVE AN EXEMPLARY CHARACTER THAT INVITES THE TRUST OF OTHERS BE ABLE TO FORM RAPID CONNECTIONS WITH OTHERS AT DEEPLY PERSONAL LEVEL AND HAVE THE ABILITY TO INITIATE AND GUIDE INTENSE ATTITUDE CHANGING CONVERSATIONS AT EVERY STEP THOMPSON REMINDS READERS THAT COACHING IS NOT MERELY ABOUT WHAT THE COACH SAYS OR DOES IT IS ABOUT WHO HE OR SHE IS

YOUR COACH (IN A BOOK)

2004-06-24

COACHING HAS PROVEN TO BE ONE OF THE MOST POWER AND EFFECTIVE WAYS FOR LEADERS TO DEVELOP AND IMPROVE THEIR PERFORMANCE YET WORKING ONE ON ONE WITH A COACH IS NOT ALWAYS POSSIBLE IF YOU WANT THE EXPERIENCE OF MASTERFUL COACHING YOUR COACH IN A BOOK PROVIDES A TIME EFFICIENT AND AFFORDABLE SOLUTION BASED ON THE AUTHORS HIGHLY SUCCESSFUL MASTERFUL COACHING APPROACH YOUR COACH IN A BOOK IS DESIGNED TO HELP YOU MASTER YOUR TRICKIEST LEADERSHIP BUSINESS AND CAREER CHALLENGES THROUGHOUT MASTER LEVEL COACHES ROBERT HARGROVE AND MICHEL RENAUD ENGAGE THE READER IN A COACHING CONVERSATION ABOUT YOUR MOST IMPORTANT GOALS PIVOTAL DECISIONS BOTHERSOME ISSUES AND DILEMMAS YOUR COACH IN A BOOK SIMULATES THE EXPERIENCE OF WORKING WITH A PERSONAL COACH DRAWING ON THOUSANDS OF HOURS OF COACHING CONVERSATIONS IT GIVES YOU THE INSIGHTS YOU NEED TO SET ASPIRATIONAL GOALS MASTER THE CORPORATE CHESSBOARD AND CREATE NEW OPENINGS FOR ACTION WHERE YOU ARE STUCK OR INEFFECTIVE

COACHED TO LEAD

2006-03-24

COACHED TO LEAD IS THE FIRST CONSUMER S GUIDE TO EXECUTIVE COACHING DRAWING ON HER TWENTY YEARS OF EXPERIENCE AND DIRECT RESEARCH WITH AN ELITE INTERNATIONAL CLIENTELE RENOWNED CEO COACH SUSAN BATTLETT OFFERS STEP BY STEP ADVICE FOR ACHIEVING THE SAME EXTRAORDINARY RESULTS THAT TOP LEADERS GET FROM EXECUTIVE COACHING FILLED WITH INSIDER TIPS ENGAGING REAL LIFE CASES AND HANDY CHECKLISTS AND SAMPLE DOCUMENTS COACHED TO LEAD WILL HELP ANYONE WHO CONSIDERS WORKING WITH A PROFESSIONAL COACH TO MAKE SMART DECISIONS THAT MAXIMIZE VALUABLE RESOURCES BATTLETT REVEALS ALL THE INSIDER SECRETS ABOUT COACHING HOW TO DETERMINE YOUR COACHING READINESS HOW TO CHOOSE THE RIGHT COACH AND HOW TO USE A WINNING FIVE STEP COACHING MODEL SHE COVERS ALL THE ISSUES COMMONLY RAISED AS WELL AS NOT SO OBVIOUS SITUATIONS AND TROUBLESHOOTING

THE FOUR GREATEST COACHING CONVERSATIONS

2020-02-06

LONGLISTED FOR MANAGEMENT BOOK OF THE YEAR 2021 FORBES 1 BOOK TO HELP YOU IMPROVE YOUR PERFORMANCE AT WORK BASED ON DATA AND INSIGHTS FROM OVER 100K VIRTUAL AND IN PERSON COACHING CONVERSATIONS CONDUCTED BY THE TALENTED COACHES OF GLOBAL COACHING COMPANY BTS COACH COMES THE FIRST BOOK TO TAKE BTS COACH S EVIDENCE BASED COACHING PROCESS TO A MASS AUDIENCE IN A CONCISE EASY TO UNDERSTAND MANNER READERS WILL DISCOVER 4 MINDSETS BE RELATE THINK AND INSPIRE THAT ARE MOST CRITICAL FOR INDIVIDUALS TO EXPERIENCE DEEP MEANINGFUL CHANGE ALONG WITH THE PROCESS AND TOOLS FOR SPARKING THEIR OWN POWERFUL CONVERSATIONS TO GET THE BEST OUT OF THEMSELVES AND THOSE AROUND THEM

THE EXTRAORDINARY LEADER

2002-08-15

SECRETS FOR DEVELOPING LEADERSHIP AND COMPETITIVE ADVANTAGE IN ANY ORGANIZATION THE EXTRAORDINARY LEADER IS A RESEARCH BASED BOOK ABOUT LEADERSHIP IT ANALYZES 200 000 ASSESSMENTS FROM 20 000 MANAGERS AND PRESENTS NEW INSIGHTS THAT DEMYSTIFY THIS COMPLEX SUBJECT IT CLEARLY ESTABLISHES THE IMPORTANCE OF DEVELOPING GREAT LEADERS VERSUS BEING SATISFIED WITH MERELY GOOD ONES AND HIGHLIGHTS THE LINK BETWEEN LEADERSHIP BEHAVIOR AND AN ORGANIZATION S PERFORMANCE FROM THE AUTHORS RESEARCH A NEW MODEL OF LEADERSHIP EMERGES THAT CHALLENGES LONG HELD BELIEFS ABOUT LEADERSHIP COMPETENCIES THE AUTHORS IDENTIFY 16 COMPETENCIES THAT TOWER ABOVE ALL THE OTHERS THE ONES THAT SEPARATE GREAT LEADERS FROM THE AVERAGE ONE OF THE BOOK S MAJOR BREAKTHROUGHS IS ITS FOCUS ON THE IMPORTANCE OF MAXIMIZING STRENGTHS AS OPPOSED TO MERELY CORRECTING WEAKNESSES FURTHER THE IMPORTANCE OF BALANCED STRENGTHS IS INTRODUCED WHEN STRENGTHS ARE CLUSTERED IN ONE AREA THE LEADER IS LESS EFFECTIVE THAN HE OR SHE COULD BE WITH STRENGTHS IN DIFFERENT AREAS

EXTRAORDINARY RESULTS

2022-06-27

A BOOK WRITTEN FOR LEADERS WHO WANT TO MORE EFFECTIVELY LEAD COACH AND INFLUENCE OTHERS

STEALTH COACHING

2013

IN THIS AGE OF DIVERSE INNOVATIVE AND KNOWLEDGE BASED WORKERS CONTEMPORARY TOOLS ARE NEEDED TO RETAIN CURRENT TALENT AND DEVELOP FUTURE LEADERS COACHING HAS EMERGED AS A PRIMARY INSTRUMENT FOR THIS NEED THE CHALLENGE LIES IN HOW IT IS APPLIED OFTENTIMES TRADITIONAL FORMALIZED COACHING USED DURING PERFORMANCE REVIEWS OR AS A MEANS TO GIVE CORRECTIVE FEEDBACK IS MET WITH RESISTANCE BY THE VERY PEOPLE IT IS INTENDED TO HELP WHEN RELEASED FROM ITS CONVENTIONAL USE HOWEVER COACHING BECOMES AN EASILY ACCESSIBLE TOOL TO CATALYZE INDIVIDUAL AND ORGANIZATIONAL PERFORMANCE THE FRAMEWORK OUTLINED IN STEALTH COACHING PROVIDES AN INFORMAL EVERYDAY PROCESS TO USE IN DAILY CONVERSATIONS WHERE REAL WORK OCCURS BETWEEN MEETINGS WHEN PEOPLE DROP BY THE OFFICE DURING LUNCH OR IN THE HALLWAY BEING STEALTHFUL TRANSFORMS COACHING INTO AN EFFECTIVE METHOD TO USE ROUTINELY WITH STAFF PEERS AND EVEN SUPERIORS LEADERS CANNOT AFFORD NOT TO ADD THIS IMPORTANT TOOL TO THEIR TOOLBOX THE REMARKABLE THING ABOUT STEALTH COACHING IS THAT IT CAN BE USED BY ANYONE REGARDLESS OF POSITION IN AN ORGANIZATION COACHING UP OR DOWN THE ADMINISTRATIVE LADDER I WISH I HAD HAD THIS BOOK WHEN I COULD HAVE REALLY USED IT JAMES MOESER CHANCELLOR EMERITUS THE UNIVERSITY OF NORTH CAROLINA AT CHAPEL HILL STEALTH COACHING TAKES A SPECIALIZED SKILLSET AND MAKES IT ACCESSIBLE KRAMER OFFERS A PRAGMATIC MINDSET AND A SIMPLE TOOLKIT FOUNDED ON SOLID RESEARCH THAT CAN LEAD TO GREATER EMPLOYEE DEVELOPMENT ENGAGEMENT AND COMMITMENT DOUG SILSBEE AUTHOR PRESENCE BASED COACHING THESE COACHING METHODS HAVE HELPED ME BETTER DEVELOP MY STAFF BY BEING AN ACTIVE LISTENER AND HELPING THEM CULTIVATE THEIR OWN SOLUTIONS VERSUS ME TRYING TO SOLVE THEM MYSELF CHRIS ESSID MEMBER OF THE U S PRESIDENT S SENIOR EXECUTIVE SERVICE DEVELOPING EFFECTIVE LEADERS REQUIRES THE ABILITY TO COACH AND BE COACHED STEALTH COACHING WILL BE A VALUABLE TOOL TO EMPOWER OUR UNIVERSITY TO DEVELOP COACHING SKILLS FOR BOTH FACULTY AND STAFF JANET LOWE DIRECTOR EMPLOYEE LEARNING AND DEVELOPMENT UNIVERSITY OF COLORADO

THE ELEMENTARY PRINCIPAL'S PERSONAL COACH

2010-06-16

PACKED WITH SCENARIOS COACHING QUESTIONS JOURNALING SECTIONS AND PROFESSIONAL DEVELOPMENT OPPORTUNITIES THIS RESOURCE SUPPORTS ELEMENTARY PRINCIPALS AS THEY HANDLE THE DAY TO DAY CHALLENGES OF SCHOOL LEADERSHIP

EXTRAORDINARY LEADER

2009-10-12

THERE ARE MANY DIFFERENT KINDS OF LEADERS MAKING IT HARD TO FIND ONE WHO WILL RISE ABOVE THE STATUS QUO AND LEAD WITH HEALTHY PRINCIPLES CHOOSING TO BE AN EXTRAORDINARY LEADER OR EXO LEADER NOT ONLY TAKES TIME BUT A WILLINGNESS TO CHANGE FROM THE WAY IT S ALWAYS BEEN DONE THE PURPOSE OF LEADERSHIP IS TO LEAD IN A HORIZONTAL WAY BY BEING A TEAM PLAYER MOST LEADERS LEAD VERTICALLY CLIMBING THE LADDER OF SUCCESS NOT LEAVING THE TOOLS AND PRINCIPLES OF HEALTHY LEADERSHIP TO THOSE ON THEIR TEAM IT TAKES INFLUENCE NOT POWER TO BE AN EXO LEADER

THE NEW EXTRAORDINARY LEADER, 3RD EDITION: TURNING GOOD MANAGERS INTO GREAT LEADERS

2019-11-22

THE LANDMARK GUIDE THAT BUILT A GENERATION OF EXTRAORDINARY LEADERS FULLY UPDATED AND REVISED THE DEFINITIVE GUIDE TO 21ST CENTURY BUSINESS LEADERSHIP THE NEW EXTRAORDINARY LEADER SHOOK THE FOUNDATIONS OF LEADERSHIP AS WE KNEW IT WHEN IT WAS PUBLISHED IN 2002 SINCE THEN WE HAVE SEEN TECTONIC SHIFTS IN THE WORLD OF BUSINESS AND THIS REVISED AND UPDATED EDITION PROVIDES THE DATA AND INSIGHTS YOU NEED TO ADDRESS THEM ALL JACK ZENGER AND JIM FOLKMAN S PROPRIETARY 360 FEEDBACK ASSESSMENT OF LEADERS IN THE REAL WORLD HOW THEY LEAD WHAT WORKS AND WHAT DOESN T PROVIDES THE DATA THAT MAKES THE EXTRAORDINARY LEADER UNIQUE IN A CROWDED FIELD OF SUCH BOOKS IN THIS NEW EDITION THE AUTHORS DELIVER PROVEN LESSONS BASED ON FEEDBACK FROM 120 000 LEADERS FROM ALL CORNERS OF THE GLOBE INSIDE YOU LL FIND NEW CHAPTERS ON LEADERSHIP COMPETENCIES CROSS TRAINING AND SELF DEVELOPMENT NEW METHODS FOR GETTING INSPIRED AND EMPOWERED BY DEMYSTIFYING LEADERSHIP NEW EVIDENCE ON MANY WAYS LEADERS CAN SINGLEHANDEDLY BOOST INNOVATION EMPLOYEE ENGAGEMENT PROFITABILITY AND MORE NEW RESEARCH ON THE IMPORTANCE OF DEVELOPING STRONG LEADERSHIP TEAMS IF YOU RE LOOKING TO DRAMATICALLY STEP UP YOUR LEADERSHIP GAME IF YOU RE LOOKING FOR HARD EVIDENCE OF HOW TO DO IT THE RIGHT WAY AND IF YOU RE LOOKING TO DRIVE MEASURABLE POSITIVE CHANGE IN YOUR ORGANIZATION YOU NEED LOOK NO FURTHER THE NEW EXTRAORDINARY LEADER

THIRD EDITION DELIVERS THE INFORMATION AND INSIGHT YOU NEED TO LEAD EFFECTIVELY IN TODAY'S VOLATILE GLOBAL ECONOMY

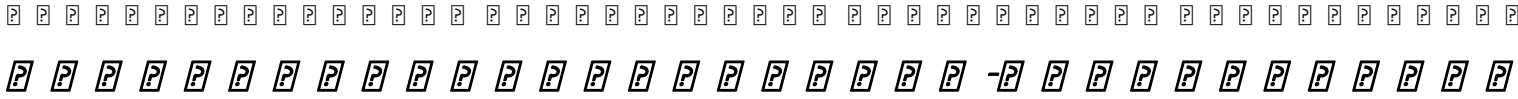
COACHING THE SECRET CODE TO UNCOMMON LEADERSHIP

2021

HOW ORDINARY MANAGERS BECOME EXTRAORDINARY LEADERS JACKET

LEADERSHIP TRANSFORMED: HOW ORDINARY MANAGERS BECOME EXTRAORDINARY LEADERS

2013



2019-08-08

FROM THE CENTER ON CREATIVE LEADERSHIP COMES AN IMPORTANT THAT BOOK HELPS TO DEEPEN THE UNDERSTANDING OF THE SUBTLE YET POWERFUL GAPS THAT SEPARATE SUCCESSFUL MANAGERS FROM EXTRAORDINARY LEADERS FILLED WITH TOOLS FRAMEWORKS AND PROCESSES THAT GUIDE ASPIRING LEADERS AND THOSE WHO MENTOR AND SUPPORT THEM TO BEGIN FILLING THOSE GAPS TOPICS COVERED INCLUDE AUTHENTICITY CREDIBILITY EMOTIONAL COMPETENCE SOCIAL INTELLIGENCE DEVELOPMENTAL RELATIONSHIPS GROWTH THROUGH CONNECTION ABILITY TO LEARN LIFE STAGE DEVELOPMENT AND STRENGTHS OVERDONE FATAL FLAWS OFFERS WISDOM FROM LEADERSHIP EXPERTS INCLUDING JAY CONGER DAVID DOTLICH PETER CAIRO LISA LAHEY AND MORE

EXTRAORDINARY LEADERSHIP

2010-04-05

PROFESSOR MANFRED KETS DE VRIES AND HIS COLLEAGUES HAVE HELPED THOUSANDS OF EXECUTIVES TO INCREASE THEIR EFFECTIVENESS IN DEALING WITH COLLEAGUES AND CLIENTS AND TO REFOCUS THEIR OWN PROFESSIONAL AND PERSONAL ASPIRATIONS THIS BOOK IS A VOLUME OF ESSAYS ON LEADERSHIP DEVELOPMENT TOPICS WRITTEN BY ACADEMICS COACHES AND CHANGE CONSULTANTS IT EXPLORES HOW EXTRAORDINARY LEADERS AND THRIVING ORGANIZATIONS ARE CREATED BY SHARING RESEARCH METHODOLOGIES AND INSIGHTS AND BY DESCRIBING INTERVENTION AND CHANGE TECHNIQUES DRAWING UPON SUBSTANTIAL RESEARCH THIS BOOK PRESENTS THE ESSENTIAL LEADERSHIP MODELS AND EQUIPS PRACTITIONERS WITH TOOLS FOR DEVELOPING EXECUTIVE COACHES AND WORKING WITH BUSINESS LEADERS THIS SECOND EDITION INCLUDES NEW CHAPTERS ON EXECUTIVE STRESS AND COACHING ACROSS THE GENDER DIVIDE

COACH AND COUCH 2ND EDITION

2015-11-03

DECLARE YOURS LOUD AND CLEAR TO CREATE NEW POSSIBILITIES IN YOUR LIFE AND LEADERSHIP

LEADING WITH Y.E.S.

2017-03-17

HAVE YOU EVER WONDERED WHY SOME LEADERS STAND HEADS ABOVE THE CROWD WHAT THEIR SECRETS ARE AND WHY THEIR STAFF COLLEAGUES STUDENTS AND PEERS REVERE THEM SO MUCH LEADERS THEIR STORIES THEIR WORDS IS FOR ANYONE WHO ASPIRES TO BE A LEADER IN THEIR ORGANIZATION AND THEIR OWN LIFE NOW MORE THAN EVER EFFECTIVE LEADERS ARE NEEDED TO SET THE DIRECTION AND TONE OF WHERE TO GO HOW TO GET THERE AND HOW TO ENGAGE PEOPLE ALONG THE WAY HERE IS A COLLECTION OF TWELVE INSIGHTFUL CONVERSATIONS BETWEEN TWO LEADERS WHEN DONNA KARLIN A RENOWNED LEADERSHIP COACH SPEAKS WITH EACH EXTRAORDINARY LEADER SHE INVITES THEM TO TELL US THEIR STORY EVERY STORY SHEDS LIGHT ON SOME OF THE EXPERIENCES THAT CONTRIBUTED TO THEIR PERSON'S LEADERSHIP STYLE THESE HUMAN BASED LEADERS TM IMPACT THE TALENTS STRENGTHS AND ACHIEVEMENTS OF THOSE THEY INSPIRE WHILE PRODUCING STUNNING RESULTS THEY MARRY A PASSION FOR WHAT THEY DO WITH A COMPASSION FOR THOSE THEY LEAD THESE LEADERS STORIES ENABLE US TO EASILY CONNECT TO OUR OWN EXPERIENCES MAKING SENSE AND PERSONALIZING OUR INSIGHTS AND LEARNING THE EBB AND FLOW OF ANIMATED DIALOG AROUND A LEADER'S STORY ENCOURAGES US TO BECOME ENGAGED AND LISTEN FOR WHAT IS MEANINGFUL TO US SO READ ON DISCOVER NEW TOOLS AND PRACTICES SO YOU CAN LEAD MORE POWERFULLY SHIFT YOUR PERSPECTIVE BE INSPIRED

LEADERS: THEIR STORIES, THEIR WORDS

2011-07-08

YOU HAVE THE CAPACITY TO BECOME AN EXTRAORDINARY LEADER IF YOU ARE WILLING TO EMBRACE A DEEPER DEFINITION OF LEADERSHIP AND TAKE ACTION TO APPLY IT IN THE 4 DIMENSIONS OF EXTRAORDINARY LEADERSHIP JENNI CATRON EXECUTIVE CHURCH LEADER AND AUTHOR OF CLOUT REVEALS THE SECRETS TO STANDOUT LEADERSHIP FOUND IN THE GREAT COMMANDMENT LOVE THE LORD YOUR GOD WITH ALL YOUR HEART AND WITH ALL YOUR SOUL AND WITH ALL YOUR MIND AND WITH ALL YOUR STRENGTH WEAVING A WINSOME NARRATIVE FILLED WITH INSPIRING REAL LIFE STORIES HARD WON WISDOM AND PRACTICAL APPLICATIONS CATRON UNPACKS FOUR ESSENTIAL ASPECTS OF GROWING MORE INFLUENTIAL YOUR HEART FOR RELATIONAL LEADERSHIP YOUR SOUL FOR SPIRITUAL LEADERSHIP YOUR MIND FOR MANAGERIAL LEADERSHIP AND YOUR STRENGTH FOR VISIONARY LEADERSHIP LEADERSHIP ISN'T EASY BUT IT IS POSSIBLE TO MOVE FROM ORDINARY TO EXTRAORDINARY JENNI CATRON SHOWS THE WAY

THE 4 DIMENSIONS OF EXTRAORDINARY LEADERSHIP

2015-12-01

A LOOMING LEADERSHIP GAP FACES MOST ORGANIZATIONS OVER THE NEXT 10 YEARS HAS YOUR ORGANIZATION PREPARED FOR THE IMMINENT LACK OF LEADERSHIP CRISIS DO YOU HAVE A PIPELINE OF DEVELOPED LEADERS FOR THE FUTURE LEADERSHIP IS THE MOST IMPORTANT COMPETENCY FOR BOTH INDIVIDUAL AND ORGANIZATIONAL SUCCESS AND ADVANCEMENT AS CYNTHIA D MCCAULEY OF THE CENTER FOR CREATIVE LEADERSHIP NOTES IN HER OVERVIEW LEADERSHIP IS ALSO A TOOL DESIGNED TO HELP WITH A PARTICULAR HUMAN DILEMMA HOW TO GET INDIVIDUALS TO WORK TOGETHER EFFECTIVELY TO PRODUCE COLLECTIVE OUTCOMES WHEN YOU NEED TO LEARN MORE ABOUT HOW TO DRIVE SUCCESS IN YOUR ORGANIZATION WHERE DO YOU TURN TO THE EXPERTS AND THE ASTD LEADERSHIP HANDBOOK PROVIDES 48 THOUGHT LEADERS THE NAMES YOU KNOW AND HAVE COME TO TRUST TO ENABLE YOU TO LEARN ABOUT EVERY FACET OF LEADERSHIP HERE YOU'LL FIND A SUBSTANTIAL AND PRACTICAL COLLECTION OF WISDOM PHILOSOPHIES AND TOOLS FROM THE MOST RESPECTED AUTHORITIES ON THE SUBJECT WITHIN THIS IMPRESSIVE VOLUME YOU'LL FIND FIVE MAJOR SECTIONS ADDRESSING THE CRITICAL ASPECTS OF THE FIELD LEADERSHIP COMPETENCIES LEADERSHIP DEVELOPMENT ATTRIBUTES OF SUCCESSFUL LEADERS CONTEMPORARY LEADERSHIP CHALLENGES BROADENING THE LEADERSHIP DISCUSSION IN EACH CHAPTER LEADERS SHARE THEIR EXPERTISE TO HELP YOU SOLVE YOUR MOST PRESSING LEADERSHIP CHALLENGES GET THE COMPLETE TABLE OF CONTENTS HERE THE LINEUP INCLUDES LEADING EXPERTS FROM A BROAD RANGE OF ORGANIZATIONS IN BOTH THE PUBLIC AND PRIVATE SECTORS AND FEATURES A NUMBER FROM THE CENTER FOR CREATIVE LEADERSHIP RANKED BY THE FINANCIAL TIMES AS ONE OF THE TOP THREE LEADERSHIP DEVELOPMENT ORGANIZATIONS IN THE WORLD MANY OF THE AUTHORS ALSO PROVIDE FREE TOOLS WHICH YOU CAN GET HERE IF YOU CAN INVEST IN ONLY ONE LEADERSHIP BOOK LET THIS BE IT YOU'LL HAVE ALL THE

INSIGHTS AND APPLICATIONS YOU NEED TO THOROUGHLY UNDERSTAND AND PRACTICE ITS PRINCIPLES GUIDED BY THE EXPERTISE OF THOSE WHO HAVE LITERALLY WRITTEN THE BOOKS ON LEADERSHIP

THE ASTD LEADERSHIP HANDBOOK

2010-10-25

HOW CAN PEOPLE BEST DEVELOP THEIR LEADERSHIP SKILLS TO MATCH THEIR PERSONALITY TO AMPLIFY THEIR STRENGTHS AND TO COMPENSATE FOR THEIR WEAKNESSES THIS IS THE FIRST BOOK TO ANSWER THIS QUESTION WITH THE LATEST VERSION OF THE DISC MODEL OF HUMAN BEHAVIOR WHICH IS ONE OF THE MOST WIDELY USED MOST SCIENTIFICALLY BASED AND MOST EFFECTIVE APPROACHES TO ASSESSING AND IMPROVING LEADERSHIP STYLES AND SKILLS

THE 8 DIMENSIONS OF LEADERSHIP

2011-05-16

LEARN HOW YOU CAN TACKLE EVERYDAY LEADERSHIP CHALLENGES REGARDLESS OF YOUR TITLE POSITION OR AUTHORITY WITH THIS INSIGHTFUL RESOURCE A BOOK ABOUT LEADERSHIP FOR PEOPLE WHO ARE NOT IN FORMAL OR HIERARCHICAL LEADERSHIP POSITIONS EVERYDAY PEOPLE EXTRAORDINARY LEADERSHIP PROVIDES READERS WITH A COMPREHENSIVE AND PRACTICAL APPROACH TO ADDRESSING LEADERSHIP CHALLENGES NO MATTER THE SETTING OR CIRCUMSTANCE ESTEEMED SCHOLARS AND SOUGHT AFTER CONSULTANTS JIM KOUZES AND BARRY POSNER ADAPT THEIR TRADEMARK THE FIVE PRACTICES OF EXEMPLARY LEADERSHIP FRAMEWORK TO TODAY S MORE HORIZONTAL WORKPLACE SHOWING PEOPLE THAT LEADERSHIP IS NOT ABOUT WHERE YOU ARE IN THE ORGANIZATION IT S ABOUT HOW YOU BEHAVE AND WHAT YOU DO EVERYDAY PEOPLE EXTRAORDINARY LEADERSHIP DRAWS ON THE AUTHORS DEEP WELL OF RESEARCH AND PRACTICAL EXPERIENCE TO COVER KEY SUBJECTS THE ESSENCE OF MAKING A DIFFERENCE IN ANY ROLE SETTING OR SITUATION THE DIFFERENCE BETWEEN POSITIONS OF AUTHORITY AND LEADERSHIP THE IMPORTANCE OF SELF DEVELOPMENT IN LEADERSHIP DEVELOPMENT THIS BOOK IS PERFECTLY APPLICABLE AND ACCESSIBLE FOR ANYONE WHO WANTS TO IMPROVE THEIR OWN LEADERSHIP POTENTIAL AND WHO ISN T YET IN AN OFFICIAL LEADERSHIP ROLE EVERYDAY PEOPLE EXTRAORDINARY LEADERSHIP OFFERS AUTHORITATIVE NEW INSIGHTS ORIGINAL CASE STUDIES AND EXAMPLES AND PRACTICAL GUIDANCE FOR THOSE INDIVIDUALS WHO WANT TO MAKE A DIFFERENCE YOU SUPPLY THE WILL AND THIS BOOK WILL SUPPLY THE WAY

EXTRAORDINARY

2020-07-31

THIS INSPIRING BOOK BELONGS ON THE DESK OF EVERY CEO AND POLITICIAN WITH EYE OPENING CASE STUDIES AND RECOMMENDED BEHAVIORS IN EVERY CHAPTER IT S AN INDISPENSABLE USER GUIDE FOR SERVANT LEADERS KEN BLANCHARD COAUTHOR OF THE NEW ONE MINUTE MANAGER AND COEDITOR OF SERVANT LEADERSHIP IN ACTION ON THE MOST FUNDAMENTAL LEVEL LEADERS MUST BRING DIVERGENT GROUPS TOGETHER AND FORGE A CONSENSUS ON A PATH FORWARD BUT WHAT MAKES THAT POSSIBLE HUMILITY A DEEP REGARD FOR THE DIGNITY OF OTHERS IS THE KEY SAYS DISTINGUISHED LEADERSHIP EDUCATOR MARILYN GIST LEADERSHIP IS A RELATIONSHIP AND HUMILITY IS THE FOUNDATION FOR ALL HEALTHY RELATIONSHIPS LEADER HUMILITY CAN INCREASE ENGAGEMENT AND RETENTION IT INSPIRES AND MOTIVATES GIST OFFERS A MODEL OF LEADER HUMILITY DERIVED FROM THREE QUESTIONS PEOPLE ASK OF THEIR LEADERS WHO ARE YOU WHERE ARE WE GOING DO YOU SEE ME SHE EXPLORES EACH OF THESE QUESTIONS IN DEPTH AS WELL AS THE SIX KEY QUALITIES OF LEADER HUMILITY A BALANCED EGO INTEGRITY A COMPELLING VISION ETHICAL STRATEGIES GENEROUS INCLUSION AND A DEVELOPMENTAL FOCUS MUCH OF THIS BOOK IS BASED ON GIST S INTERVIEWS WITH A DOZEN DISTINGUISHED LEADERS OF ORGANIZATIONS SUCH AS THE MAYO CLINIC COSTCO REI ALASKA AIRLINES STARBUCKS AND OTHERS AND THE FOREWORD AND A GUEST CHAPTER ARE WRITTEN BY ALAN MULALLY THE LEGENDARY LEADER WHO BROUGHT FORD BACK FROM THE BRINK OF BANKRUPTCY AFTER THE 2008 FINANCIAL COLLAPSE AND WHOSE WORK IS AN EXEMPLAR OF LEADER HUMILITY

EVERYDAY PEOPLE, EXTRAORDINARY LEADERSHIP

2021-01-20

THE WORLD SOLD YOU A MAP TO SUCCESS AND YOU FOLLOWED IT ONLY TO FIND THAT THE WORLD S VERSION OF EXTRAORDINARY IS THE TRAP OF THE ORDINARY YOUR TO DO LIST KEEPS GROWING YOU HAVEN T BEEN TO THE GYM IN WEEKS AND YOUR SPOUSE WANTS MORE TIME WITH YOU YOU RE DOING YOUR BEST BUT YOU RE EXHAUSTED AND UNFULFILLED HOW DID YOU GET HERE AND WHERE ARE YOU GOING MICHAEL DAUPHINEE UNDERSTANDS THAT YOU DON T NEED A MAP WITH A FINAL DESTINATION YOU NEED YOUR OWN DIRECTION IN EXTRAORDINARY MICHAEL PROVIDES FOUR POINTS ON A COMPASS THAT HELP YOU DISCOVER AND LIVE OUT YOUR GOD GIVEN CALLING IDENTITY INSTEAD OF TELLING YOURSELF WHAT NOT TO BE EMBRACE WHO YOU ARE AND UTILIZE YOUR NATURAL STRENGTHS PERMISSION DON T LIMIT YOURSELF SHARE YOUR IDEAS AND PURSUE YOUR ASPIRATIONS WITHOUT NEEDING APPROVAL FROM OTHERS COURAGE OVERCOME YOUR FEAR OF FAILURE AND CLOSE THE GAP BETWEEN WISHING AND DOING GENEROSITY DON T TIE YOUR HOPE TO YOUR RESILIENCE ANCHOR TO SOMETHING BIGGER THAN YOURSELF IT S NOT TOO LATE TO LIVE AN EXTRAORDINARY LIFE UNLEASH THE POWER OF YOUR TRUE NORTH DREAM AGAIN AND LIVE IN THE DIRECTION OF YOU

THE EXTRAORDINARY POWER OF LEADER HUMILITY

2020-09-22

EXTRAORDINARY LEADERSHIP BY JOSEPH PHETO IS A MASTERPIECE WRITTEN TO GUIDE YOU LEARN THE NECESSARY LEADERSHIP SKILLS TO CHAMPION ANY ORGANISATION IN EVERY INDUSTRY ENTERPRISE IN THE GLOBALISED BUSINESS WORLD WITH OVER TWO DECADES EXPERIENCE IN MANAGEMENT AND LEADERSHIP ROLES PHETO IS A RESPECTED TRAINER COACH AND AUTHOR WHO UNDERSTANDS WHAT GREAT LEADERSHIP IS ALL ABOUT EXTRAORDINARY LEADERSHIP WILL WALK YOU THROUGH THE FUNDAMENTALS OF GREAT LEADERSHIP THE PITFALLS AND MYTHS ABOUT LEADERSHIP THE PRINCIPLES OF SELF MANAGEMENT AND LEADERSHIP THE IMPORTANCE OF CORRECT RECRUITMENT THE IMPORTANCE OF CRAFTING AND SHARING A VISION THE IMPORTANCE OF GOOD CORPORATE GOVERNANCE THE KEY TO MANAGING PROFESSIONAL RELATIONSHIPS THE EXERCISE OF GOOD HUMAN RESOURCES PRINCIPLES THE IMPORTANCE OF FOCUSING ON RESULTS THE IMPORTANCE OF EFFECTIVE PERFORMANCE MANAGEMENT THE IMPORTANCE OF EFFECTIVELY MANAGEMENT EMPLOYEE TALENT THE IMPORTANCE OF EFFECTIVE TEAMWORK AND TEAM BUILDING THE IMPORTANCE OF FOSTERING INNOVATION

EXTRAORDINARY

2018-09-04

THE RESEARCH DRIVEN GUIDE TO THE LEADERSHIP BEHAVIOURS WHICH CREATE MORE ENGAGED WORKPLACES AND HIGHER PERFORMANCE EXTRAORDINARY LEADERSHIP IN AUSTRALIA AND NEW ZEALAND IS A GUIDEBOOK FOR WHAT IT TAKES AT ANY LEVEL OF AN ORGANISATION TO BRING OUT THE BEST IN PEOPLE AND FULL OF INSIGHTS NOT JUST FROM PEOPLE WHO ARE MAKING A DIFFERENCE BUT ALSO EVIDENCE FROM THEIR DIRECT REPORTS COLLEAGUES AND MANAGERS ABOUT THE IMPACT THAT THE FIVE PRACTICES OF EXEMPLARY LEADERSHIP HAS ON THEM AND THEIR PERFORMANCE DRAWING UPON EMPIRICAL DATA FROM MORE THAN 75 000 PEOPLE IN THE AUSTRALIAN AND NEW ZEALAND WORKFORCE THE AUTHORS DOCUMENT HOW THE FIVE PRACTICES ARE BEING APPLIED HERE AND ALSO COMPARES THIS REGION WITH DATA FROM 28 OTHER COUNTRIES INTERVIEWS WITH MORE THAN 100 LEADERS AND THEIR TEAMS PROVIDE REAL EXAMPLES AND PRACTICAL APPLICATIONS WITHIN THE GRASP OF EVERY READER WHO ASPIRES TO MAKE A DIFFERENCE CASE STUDIES ARE BALANCED ACROSS GENDER FUNCTION AND INDUSTRY PROVIDING A BROAD PERSPECTIVE IDENTIFYING WHY LEADERSHIP MATTERS AND OFFERING KEEN INSIGHTS INTO HOW YOU LEAD OTHERS TO GREATNESS STUDY EXAMPLES OF EXTRAORDINARY LEADERSHIP IN AUSTRALIA AND NEW ZEALAND DISCOVER THE BEHAVIOURS THAT MAKE GREAT LEADERS AND WHY THEY RE SO IMPORTANT EXAMINE THE RESEARCH THAT SHOWS HOW LEADERSHIP AFFECTS ENGAGEMENT AND ORGANISATIONAL PERFORMANCE LEARN WHY PEOPLE NEED GREAT LEADERSHIP AND WHY IT MOTIVATES THEM TO PERFORM AT THEIR BEST LEADERSHIP MUST BE NURTURED WHILE ALL LEADERS ARE BORN GREAT LEADERS ARE MADE WITH EXPECTATIONS HIGHER THAN EVER AND RESOURCES UNPRECEDENTEDLY SCARCE TODAY S LEADERS FACE SOME OF THE MOST DIFFICULT COMPLEX ORGANISATIONAL CHALLENGES YET

EXTRAORDINARY LEADERSHIP IN AUSTRALIA AND NEW ZEALAND PRESENTS A DATA DRIVEN FRAMEWORK FOR BEING AN EFFECTIVE LEADER WITH EXPERT GUIDANCE TOWARD THE ACTIONS THAT YOU CAN TAKE TO IMPROVE THE PERFORMANCE OF YOUR TEAM AND ORGANISATION

EXTRAORDINARY LEADERSHIP

2019-10-21

THIS BOOK OBSERVES DISTINGUISHING TRAITS OF TWENTY FIRST CENTURY CLERGY WHO HAVE OF ESTABLISHED CHURCHES THAT SUCCESSFULLY REACH UNCHURCHED PEOPLE IT DISTILLS THE RESULTS OF A LARGE SCALE RESEARCH PROJECT FOCUSED ON SUCCESSFUL PASTORS OF NEWLY DEVELOPED CHURCHES IN SEVEN MAINLINE DENOMINATIONS ACROSS THE U S DRAWN FROM CLERGY FOCUS GROUPS AND A SURVEY OF MORE THAN 700 EFFECTIVE PASTORS THIS STUDY ELUCIDATES KEY LEADERSHIP QUALITIES THAT TRANSCEND DENOMINATIONAL DIFFERENCES FOUR EXPERTS H STANLEY WOOD CARL S DUDLEY DARRELL L GUDER AND ROBERT S HOYT INTERPRET THE DATA PLACING THE FINDINGS IN THE CONTEXT OF CHURCH HISTORY CURRENT RELIGIOUS DEMOGRAPHICS THEORIES OF LEADERSHIP AND COMPARISON WITH THE FACT STUDY THE LARGEST STUDY OF WORSHIPPING COMMUNITIES EVER UNDERTAKEN AN EXTENSIVE ADDENDUM PROVIDES PROFILES OF SUCCESSFUL NEW CHURCHES AND DENOMINATIONAL DIFFERENCES

EXTRAORDINARY LEADERSHIP IN AUSTRALIA AND NEW ZEALAND

2014-12-15

PACKED WITH SCENARIOS COACHING QUESTIONS JOURNALING SECTIONS AND PROFESSIONAL DEVELOPMENT OPPORTUNITIES THIS RESOURCE SUPPORTS ELEMENTARY PRINCIPALS AS THEY HANDLE THE DAY TO DAY CHALLENGES OF SCHOOL LEADERSHIP

EXTRAORDINARY LEADERS IN EXTRAORDINARY TIMES: UNADORNED CLAY POT MESSENGERS

2006

THE AGE OLD QUESTION FOR EVERY LEADER HOW DO WE BRING OUT THE BEST IN THOSE WE LEAD ANYONE WHO HAS RUN A COMPANY RAISED A FAMILY LEAD AN ARMY OR COACHED A TEAM STRUGGLES TO FIND THE KEY TO HELP OTHERS EXCEL AND REALIZE THEIR POTENTIAL IT IS SURPRISING HOW OFTEN WE RESORT TO CRITICISM VS AN APPROACH THAT ACTUALLY RESULTS IN A BETTER WORKER AND A BETTER PERSON WHAT IF WE COULD SPEAK WORDS OF LIFE THAT TRANSFORM THOSE UNDER OUR INFLUENCE AND IGNITE FIRES OF INTRINSIC MOTIVATION WHAT IF THOSE WE LEAD FOUND GREAT PURPOSE IN WHAT THEY DO AND WORKED AT THEIR JOBS WITH ALL THEIR HEART ISN T THAT WHAT LEADERS PARENTS AND TEACHERS REALLY WANT ULTIMATELY DON T WE HOPE TO FOSTER INTRINSIC MOTIVATION SO THAT THE INDIVIDUALS WE LEAD BECOME BETTER EMPLOYEES BETTER STUDENTS OR BETTER ATHLETES RECENT DISCOVERIES OF BRAIN SCIENCE AND THE WISDOM OF TOP CEO S THAT DR TIM IRWIN INTERVIEWED FOR THIS BOOK GIVE US THE ANSWERS WE VE LONG SOUGHT IN MOST ORGANIZATIONS THE METHODS USED TO PROVIDE FEEDBACK TO EMPLOYEES SUCH AS PERFORMANCE APPRAISAL OR MULTI RATER FEEDBACK SYSTEMS IN FACT ACCOMPLISH THE EXACT OPPOSITE OF WHAT WE INTEND WE INADVERTENTLY SPEAK WORDS OF DEATH BRAIN SCIENCE TELLS US THAT THESE METHODS TEND TO ENGAGE A NATURAL NEGATIVITY BIAS THAT IS HARDWIRED IN US ALL SCIENCE IN RECENT YEARS DISCOVERED THAT AFFIRMATION SETS IN MOTION HUGE POSITIVE CHANGES IN THE BRAIN IT RELEASES CERTAIN NEURO CHEMICALS ASSOCIATED WITH WELL BEING AND HIGHER PERFORMANCE AMAZINGLY CRITICISM CREATES JUST THE OPPOSITE NEURAL REACTION THE MOST PRIMITIVE PART OF THE BRAIN GOES INTO HYPER DEFENSE MODE COMPROMISING OUR PERFORMANCE TORPEDOING OUR MOTIVATION AND LIMITING ACCESS TO OUR HIGHER ORDER STRENGTHS HOW DO WE REDIRECT EMPLOYEES WHO ARE OUT OF LINE WITHOUT ENGAGING OUR NATURAL NEGATIVITY BIAS LEADERS MUST FOREVER BAN THE TERM CONSTRUCTIVE CRITICISM BRAIN SCIENCE TELLS US THAT WE CAN ESTABLISH A CONNECTION BETWEEN THE EMPLOYEE S WORK AND HIS OR HER ASPIRATIONS THIS BOOK CALLS FOR A NEW APPROACH TO ALIGN WORKERS WITH AN ORGANIZATION S MISSION STRATEGY AND GOALS CALLED ALLIANCE FEEDBACK

THE ELEMENTARY PRINCIPAL'S PERSONAL COACH

2010-06-16

AN EVIDENCE BASED APPROACH TO REAL WORLD LEADERSHIP DEVELOPMENT A COACH S GUIDE TO DEVELOPING EXEMPLARY LEADERS PRESENTS LEADERSHIP NOT AS AN INHERENT TALENT BUT AS A SET OF SKILLS TO BE LEARNED BACKED BY OVER 30 YEARS OF ORIGINAL RESEARCH AND DATA FROM OVER FOUR MILLION INDIVIDUALS THIS BOOK OFFERS A FRAMEWORK FOR LEADERSHIP DEVELOPMENT IN THE MODERN BUSINESS ENVIRONMENT AND A SET OF BEST PRACTICES FOR TRAINING THE LEADERS OF TOMORROW THE BASIC CURRICULUM CENTERS AROUND THE FIVE PRACTICES OF EXEMPLARY LEADERSHIP MODEL THE WAY INSPIRE A SHARED VISION CHALLENGE THE PROCESS ENABLE OTHERS TO ACT AND ENCOURAGE THE HEART AS FUNDAMENTAL ELEMENTS OF GREAT LEADERSHIP AT ANY LEVEL IN ANY INDUSTRY THESE TENETS ESTABLISH A LEARNABLE MEASUREABLE TEACHABLE SET OF BEHAVIORS THAT FORM THE BASIS OF EVIDENCE BASED LEADERSHIP DEVELOPMENT THIS BOOK SHOWS YOU HOW TO USE THE FIVE PRACTICES AND RELATED TOOLS TO COACH PROMISING TALENT INTO LEADERSHIP ROLES SUCCESS STORIES SHOW HOW THESE PRACTICES HAVE BEEN IMPLEMENTED IN REAL WORLD SITUATIONS AND WORKSHEETS AND CHECKLISTS HELP YOU EASILY INTEGRATE THE FIVE PRACTICES INTO YOUR EXISTING COACHING REGIMEN HIGHLY PRACTICAL AND STRAIGHTFORWARD THIS ACTION FOCUSED GUIDE HELPS YOU SHAPE THE FUTURE OF LEADERSHIP TEACH PEOPLE SKILLS THAT HAVE BEEN PROVEN EFFECTIVE AGAIN AND AGAIN AS YOU SHOW THEM HOW TO BE THE EXAMPLE THAT SETS THE TONE AT THE TOP INSPIRE HIGH PERFORMANCE CREATIVITY AND INNOVATION CHALLENGE PEOPLE TO PUSH THEIR COMFORT ZONE AND ENABLE THEM TO SUCCEED PROVIDE SUPPORT ENCOURAGEMENT AND GUIDANCE AROUND OBSTACLES AS BABY BOOMERS RETIRE IN RECORD NUMBERS THE NEED FOR REAL EFFECTIVE LEADERSHIP IS GROWING GREATER THAN EVER AT THE SAME TIME THERE HAS NEVER BEEN A MORE DISPARATE SET OF OPINIONS ABOUT WHAT LEADERSHIP ACTUALLY MEANS A COACH S GUIDE TO DEVELOPING EXEMPLARY LEADERS PROVIDES AN EVIDENCE BASED MODEL TO HELP YOU DEVELOP LEADERS WITH REAL QUANTIFIABLE TANGIBLE SKILLS

EXTRAORDINARY INFLUENCE

2018-02-27

GO SLOW TO GO FAST IS THE STEP WISE PROCEDURAL APPROACH THAT REVIEWERS HAVE CALLED A TIMELY BOOK THAT CREATES MUCH NEEDED DIALOGUE ABOUT HOW TO CHALLENGE THE NORMS USING EMPIRICAL FINDINGS THAT WILL WORK WILL MATTER AND WILL STICK OTHERS HAVE STATED THE USEFULNESS OF THE TEXT AT A TIME WHERE INDUSTRIES ARE FACING A CRISIS IN LEADERSHIP INTEGRATING A FRESH APPROACH FROM THE OBJECTIVE ADVICE OFFERED THROUGHOUT THE TEXT

A COACH'S GUIDE TO DEVELOPING EXEMPLARY LEADERS

2017-07-06

THE CLASSIC FOR MANAGERS SEEKING TO HONE THEIR LEADERSHIP SKILLS INTO A C SUITE POSITION UPDATED WITH COPIOUS NEW RESEARCH CONDUCTED OVER THE PAST TEN YEARS THIS LANDMARK WORK PROVIDES EVERYTHING YOU NEED TO TRANSFORM YOURSELF FROM AN EFFECTIVE MANAGER TO AN EXTRAORDINARY LEADER IN ADDITION TO THE TIME PROVEN METHODS AND APPROACHES THAT HAS MADE THE NEW EXTRAORDINARY LEADER ONE OF THE MOST POPULAR LEADERSHIP BOOKS AROUND THIS THIRD EDITION INCLUDES UPDATED INSIGHTS ON HOW TO DEMYSTIFY LEADERSHIP MORE DATA ON HOW EXTRAORDINARY LEADERSHIP DIRECTLY BENEFITS EMPLOYEE ENGAGEMENT CUSTOMER SATISFACTION RETENTION INNOVATION AND PROFITABILITY A BRAND NEW SIMPLIFIED DEFINITION OF LEADERSHIP STRENGTHS CRITICAL RESEARCH ON THE IMPORTANCE OF DEVELOPING LEADERSHIP TEAMS THREE ALL NEW CHAPTERS THAT COVER LEADERSHIP COMPETENCIES AND HOW THEY INTERPLAY WITH EACH OTHER THE ROLE OF CROSS TRAINING IN LEADERSHIP DEVELOPMENT AND THE LEADER S ROLE IN HIS OR HER OWN DEVELOPMENT

Go Slow to Go Fast

2015-07-07

DISCOVER HOW RESULTS COACHING CAN FOSTER CONTINUOUS GROWTH AND IMPROVEMENT IN YOUR ENTIRE STAFF RESULTS COACHING IS A LEADERSHIP MODEL BASED ON COACHING RELATIONSHIPS WITH STAFF MEMBERS TO HELP THEM GROW AS PROFESSIONALS BUILT UPON THE INTERNATIONAL COACH FEDERATION STANDARDS AND COACHING COMPETENCIES THIS RESOURCE FOR COACH LEADERS OFFERS A NAVIGATION SYSTEM FOR CREATIVE THINKING AND SOLUTION FINDING EFFECTIVE COMMUNICATION METHODS SUCH AS COMMITTED LISTENING POWERFUL PARAPHRASING AND REFLECTIVE FEEDBACK TESTIMONIALS OF COACH LEADERS DESCRIBING THE IMPACT OF RESULTS COACHING STRATEGIES TOOLS AND QUESTIONS FOR CONDUCTING OPEN AND REFLECTIVE CONVERSATIONS

THE NEW EXTRAORDINARY LEADER, 3RD EDITION: TURNING GOOD MANAGERS INTO GREAT LEADERS

2019-11-15

DO YOU DREAM OF LEAVING YOUR 9 TO 5 JOB AND NEVER RETURNING DO YOU DESIRE TO TRAVEL THE COUNTRY AND MAKE NEW FRIENDS IS FREEDOM OF TIME MOBILITY AND MONEY IMPORTANT TO YOU IF YOU ANSWERED YES TO ANY OF THOSE QUESTIONS THRIVAL FROM ORDINARY TO EXTRAORDINARY IS A MUST READ USING PERSONAL EXPERIENCE MANDELA ELUCIDATES HOW TO ACHIEVE THOSE DREAMS AND DESIRES YOU WILL LEARN TO REALIZE YOUR POSSIBILITIES BUILD A TEAM DEVELOP LASTING RELATIONSHIPS IDENTIFY KEY PEOPLE TO DEVELOP INTO LEADERS INSPIRE OTHERS BECOME EXTRAORDINARY IF SURVIVING IS YOUR GOAL THIS BOOK IS NOT FOR YOU IF YOU DESIRE TO REACH THE NEXT LEVEL TO GO FROM BEING ORDINARY TO EXTRAORDINARY THIS BOOK IS TEEMING WITH CLUES THAT ENABLE YOU TO REACH THE NEXT LEVEL AND BEYOND YOUR POTENTIAL IS GREATER THAN SURVIVING IT IS TIME TO THRIVE LEARN STEP BY STEP HOW TO GO FROM ORDINARY TO EXTRAORDINARY IT IS YOUR TIME TO EXCEL

RESULTS COACHING

2010-08-09

CONNECT ENGAGE MOTIVATE AND INSPIRE USING TOP COACHING TECHNIQUES COACHING UP IS ABOUT INSPIRING THOSE WHO MATTER TO YOU TO ACHIEVE PEAK PERFORMANCE WHETHER YOU ARE A COACH A BUSINESS LEADER A CIVIC ACTIVIST A TEACHER A COUNSELOR OR A PARENT THIS BOOK WILL OFFER YOU A POWERFUL HIGHLY EFFECTIVE WAY TO CONNECT TO THE PEOPLE YOU CARE ABOUT AND MOVE THEM FORWARD TOWARD THEIR BEST SELVES IN SPORTS COACHES HAVE DEVELOPED WAYS OF CONNECTING WITH THEIR PLAYERS QUICKLY IN THE HEAT OF THE BATTLE INSPIRING THEM TO PERFORM TO THEIR FULLEST POTENTIAL AND LEAVE IT ALL ON THE FIELD INTERESTINGLY ALTHOUGH THESE TECHNIQUES HAVE NOT BEEN CODIFIED GREAT COACHES HAVE INDEPENDENTLY DEVELOPED REMARKABLY SIMILAR MODELS THIS BOOK ALIGNS THESE TECHNIQUES AND DISTILLS THEIR ESSENCE INTO A FUNDAMENTAL SKILL SET THAT ANYONE CAN USE TO CONNECT WITH SUPPORT AND INSPIRE HIS OR HER COLLEAGUES TEAMMATES FRIENDS AND FAMILY MEMBERS AT ITS FOUNDATION GREAT COACHING IS BASED ON A SOLID SET OF TECHNIQUES THAT CAN BE APPLIED TO ALL AREAS OF LIFE ESSENTIALLY THOSE SKILLS BOIL DOWN TO FORGING AUTHENTIC CONNECTIONS PROVIDING GENUINE SUPPORT AND OFFERING CONCISE DIRECTION WHILE OUR EVERYDAY PRESSURES MAY BE LESS INTENSE THAN THOSE OF A CHAMPIONSHIP THE LONG TERM GAME IS EVEN MORE IMPORTANT WHY NOT BORROW FROM THE BEST TO DEVELOP THE SKILLS AND ABILITIES TO WIN EVERY DAY INSPIRE AND MOTIVATE PEOPLE TO HIGHER PERFORMANCE IMPROVE COMMUNICATION IN HIGH STAKES SITUATIONS BE MORE EFFECTIVE BOTH PROFESSIONALLY AND SOCIALLY GETTING INSIDE THE WAY GREAT COACHING WORKS GIVES YOU AN UNPARALLELED GLIMPSE AT THE CORE OF INSPIRATION A GREAT COACH CAN MAKE THE DIFFERENCE BETWEEN A MEDIOCRE PLAYER AND A WORLD CHAMPION WHAT WOULD THAT DIFFERENCE LOOK LIKE IF YOU COULD INSPIRE EVERY COLLEAGUE IN YOUR BUSINESS EVERYONE WHO MATTERS TO YOU IN YOUR PERSONAL LIFE YOU CAN BE THE SOURCE OF EMPOWERMENT AND MOTIVATION THAT HELPS THE PEOPLE AROUND YOU REACH HIGHER GO FURTHER AND ACHIEVE MORE COACHING UP GIVES YOU THE GAME PLAN AND SHOWS YOU HOW TO RUN THE PLAYS

THRIVAL FROM ORDINARY TO EXTRAORDINARY

2011-04-23

MOST FOLKS BELIEVE THAT LIVING AN EXTRAORDINARY LIFE IS UNACHIEVABLE UNOBTAINABLE OR EVEN IMPOSSIBLE EXTRAORDINARY RESULTS FOR LIFE WILL HELP YOU COMPLETELY REFRAME YOUR BELIEF ON WHAT IT MEANS TO BE EXTRAORDINARY AND HOW YOU TOO CAN LIVE AN EXTRAORDINARY LIFE YOU WILL LEARN ABOUT THE THREE LEVELS OF CHANGE AND THE NUMBER ONE OBSTACLE PREVENTING YOU FROM CHANGING WHILE DISCOVERING YOUR PATH TO A LIFE THAT IS NOT ONLY UN ORDINARY BUT TRULY EXTRAORDINARY

COACHING UP! INSPIRING PEAK PERFORMANCE WHEN IT MATTERS MOST

2016-09-06

EXTRAORDINARY RESULTS FOR LIFE

2022-06

THE SPORT PSYCH HANDBOOK

2009-08-10

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