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Crosstalk and Culture in Sino-American Communication The Press and China Policy Picturing China in the American Press Bridging the Sino-American Divide The Pattern of Sino-American Crises Sino-American Relations Sino-American Relations The Media and Sino-American Rapprochement, 1963-1972 How American Media Presents Crisis of Sino-Us Relations Chinese Communication Studies Ethical Issues in the Communication Process In the Eye of the China Storm Role of Language and Corporate Communication in Greater China Intercultural and International Business Communications Communicating Across Cultures, First Edition Communicating Across Cultures, Second Edition Area Bibliography of China Translation in Hong Kong Communicating Across Cultures at Work Parameters The Language of Outsourced Call Centers Blinders, Blunders, and Wars Deterrence and Strategic Culture Cultural Foundations of Learning Communicating Emotion at Work Handbook of Business Discourse Commerce Reports United States-China Relations Chinese Intellectuals on the World Frontier Beginner's Chinese Chinese-Dutch Business Negotiations Training to Promote Conflict Management Mediated Discourse as Social Interaction The Handbackrofomy Discourse Analysis A Conflict Perpetuatedking task doppler shift

Politeness in East Asia Improbable Diplomats The Struggle for Taiwan Intersections Economic Review of Foreign Countries, 1937-.

<u>Crosstalk and Culture in Sino-</u> <u>American Communication</u>

1994-05-26

chinese and americans often unwittingly communicate at cross purposes because they are misled by the cultural trappings of talk this book aims to clarify their misunderstandings by examining their different ideals and strategies of talk it draws on cultural philosophical and linguistic insights and traces the development of chinese communicative strategies from confucius through the eight legged essay to the boardrooms and streets of hong kong its formal analysis of taped interchanges and in depth interviews reveals chinese speakers distinctive ways of communicating and relating crosstalk and culture in sino american communication will alert people to the pitfalls of cultural misunderstandings and the hidden assumptions and expectations underlying talk

The Press and China Policy

1993

picturing china in the american press juxtaposes what the ordinary american news reader was shown visually intime magazine between 1949 and 1973 with contemporary perspectives on the behind the scenes history of the period time magazine is an especially fruitful source for such a visual historical contrast and comparison because it was china centric founded and run by henry luce a man who loved china and was commensurably obsessed with winning china to democracy and western influence picturing china examines in detail major events the korean war and nixon s trip to china less considerable occurrences shellings of straits islands and diplomatic flaps great personages chairman mao and henry kissinger and the common people and common life of china as seen through the lenses and described by the pens of american reporters artists photographers and editors picturing china in the american press is of great interest to both scholars of communications chinese history china studies and journalists

<u>Picturing China in the American</u> <u>Press</u>

2007-03-29

within china the discipline of american studies spans a wide variety of concerns and preoccupations reflecting its practical diversity in a transnational setting essays in this volume by close to forty scholars the majority most of them based in mainland china reflect on the past history and current teaching of american studies within china placing these in comparative perspectives the nature of globalization the transmission of ideas and practices across cultural boundaries the formulation and meaning of identity in cross national communications constitute major themes in contemporary american

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studies in china for officials and commentators alike the past present and future state of sino american relations are also an overriding preoccupation of china s america watchers overall this collection allows the reader to sample and appreciate the state of the field of american studies in today s china

Bridging the Sino-American Divide

2009-05-27

this book originally published in 1975 is a study of sino american crises in the 1950s

<u>The Pattern of Sino-American</u> <u>Crises</u>

1975-04-24

more than thirty years have passed since the normalization of sino american relations in 1979 the united states and china are becoming more interdependent economically yet at the same time significant movement and improvements in sino american relations are constrained by major economic security political and other differences between the two countries this volume analyzes current problems and issues in sino american relations in the context of regional and global strategic patterns and their historical development in the last thirty years these problems and issues such as the international financial crisis development of global reserve currencies regional conflicts and competition for international domination have significant impacts on both world powers and important implications to the world economy and politics

Sino-American Relations

2016-04-01

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Sino-American Relations

2013-03-28

an important new cultural study of the cold war

quolin vi s the media and sino american rapprochement 1963 1972 analyzes how the media in both countries shaped public perceptions of the changing relations between china and the united states in the decade prior to richard nixon s visit to beijing this book offers the first systematic study of cankao xiaoxi reference news an internal chinese newspaper that carried relatively objective stories the xinhua news agency translated from world news media for circulation among communist cadres as the main channel for the cadres to learn about the outside world this newspaper provides a window into china s evolving foreign policy including the reception of signals from the nixon administration yi compares this internal communications channel with the public accounts contained in the more widely circulated newspaper people s daily a chief propaganda outlet of the chinese communist party ccp directed at its own people and china watchers all over the world a third level of communication emerges in classified ccp instructions and government documents by approaching the chinese communication system on three levels internal public and classified yi s analysis demonstrates how people at different positions in the political hierarchy accessed varying types of information allowing him to chart the development of beijing s approach to the u s government in a corresponding analysis of the defining features of american reporting on china yi considers the impact of government media relationships in the united states during the cold war alongside prominent magazines and newspapers particularly the new york times and the washington post in their differing coverage of key events yi discusses television networks which proved vital for promoting the success of ping pong diplomacy and the impact of nixon s visit in 1972 with its comparative study of news outlets in the two countries the media and sino american rapprochement 1963 1972 presents a thorough and comprehensive perspective on the role of the media in influencing domestic chinese and american public opinion during a critical decade

<u>The Media and Sino-American</u> <u>Rapprochement, 1963–1972</u>

2020-11-11

sino us relation that has great influence on international relations is considered as the most important bilateral relation in the world today by politicians and scholars from both of the two countries the development of sino us relation has undergone twists and turns since the two countries established diplomatic relation although china and america has developed cooperative relationship in various areas critical events resulted from conflicts happen from time to time media that plays various roles including message transmitter public opinion shaper and problem solver during the two countries crisis is not only an important information channel for both the government and the people to learn about the crisis guickly but also undertakes certain diplomatic duties like indicating attitude explaining policy and setting agenda this book is an analysis of the features

and laws of media coverage on critical events between china and america discussing their influence on public opinion of american people as well as the decision making progress of american government by study the related reports of new york times since 1990 this book takes some china us crisis as study cases and the related reports in new york times as researching sample analyzing the quantity length type information source inclination towards china and news frame of the reports discussing the features and laws of media coverage on crises between china and america the ultimate purpose is to figure out the role and function of media during the decision making process of america s china policy and to conclude the inspiration for both countries diplomacy and international communication

How American Media Presents Crisis of Sino-Us Relations

2020-10-25

many varying factors contribute to the dynamics of chinese communication which both resembles and differs from its western counterparts in this provocative new collection of essays an international group of scholars challenges the conventional notion of chinese culture as static recognizing the causes of cultural change and strategies of resistance examining communication contexts in mainland china hong kong and taiwan chinese communication studies context and comparisons considers the relationship between culture and communication in chinese political gender family and media contexts providing the reader with insight both into how enduring chinese cultural values are and how they are being appropriated to meet political and economic goals moreover comparisons and distinctions are made between chinese and western communication concepts and practices on the issues of human rights world opinions pedagogical approaches and instruction of rhetoric in a work sure to be of value to many disciplines the authors trace the historical development of ideas and value systems of both cultures rendering an understanding of similarities and differences in both communication and cultural mindsets

Chinese Communication Studies

2002-06-30

a rapid and widespread growth of interest in applied ethics is occurring today not only in the united states but around the world as well academia both reflects this and is a leader in the movement the field of speech communication shares in this increased sensitivity to ethical concerns students and the general public are looking for thoughtful analyses and guidance in all areas of communication ethical concerns relative to mass communication have been the subject of a number of books but only a very few cover the entire scope of communication to include interpersonal intercultural organizational small groups and public speaking this book tries to fill that need by discussing ethical concerns as they emerge in the areas of the communication process the communicator the message the media the audience and the situation the speech communication field now has a need to digest and synthesize the existing research findings and the general literature in the field and in related humanities and social science works into a coherent and nontechnical discussion this volume explores the most up to date materials to provide just such a synthesis an extensive bibliography at the end of the book gives readers the sources on which the book is based and offers ample avenues for further personal exploration the book should provide meaningful food for thought as readers grapple conscientiously with the many everyday decisions made in communication transactions and in evaluating the communication of others

Ethical Issues in the Communication Process

2013-11-05

born in vancouver in 1920 to immigrant parents lin became a passionate advocate for china while attending university in the united states with the establishment of the people s republic and growing cold war sentiment lin abandoned his doctoral studies moving to china with his wife and two young sons he spent the next fifteen years participating in the country s revolutionary transformation in 1964 concerned by the political climate under mao and determined to bridge the growing divide between china and the west lin returned to canada with his family and was appointed head of mcgill university s centre for east asian studies throughout his distinguished career lin was sought after as an authority on china his commitment to building bridges between china and the west contributed to the establishment of diplomatic relations between canada and china in 1970 to us president richard nixon s visit to china in 1972 and to the creation of numerous cultural academic and trade exchanges in the eye of the china storm is the story of paul lin s life and of his efforts as a scholar teacher business consultant and community leader to overcome the mutual suspicion that distanced china from the west a proud patriot he was devastated by the chinese government s violent suppression of student protestors at tiananmen square in june 1989 but never lost faith in the chinese people nor hope for china s bright future

In the Eye of the China Storm

2011-08-04

this book features not only the latest trends but also academic and industry practitioner stakeholders perspectives on language and functional role issues facing the rapidly developing corporate communication cc profession in the greater china region the book also explores the implications for western societies that cross culturally engage with chinese partners in cc practices the book s chapters are oriented on five main themes namely development of the cc profession bilingual practices in corporate communication corporate social responsibility employee communications and media discourse persuasive communication the first two cluster themes feature a review of the pr cc profession s evolutionary path to its current status as a more distinct and diversified cc profession emphasizing the role of language and particularly the bilingualism phenomenon whereas the other cluster themes which adopt the perspectives of academics and those of cc practitioners span from cross cultural profession wide and bilingual communication issues to applications of heuristic knowledge within industry specific workplace contexts

Role of Language and Corporate Communication in Greater China

2015-05-14

this volume originates from the editors interest in one of the most relevant fields of research these days intercultural and international business communication the needs of the business world to communicate effectively at an international level in order to overcome language differences have proved to be a fascinating topic for many scholars international business discourse is culturally situated and therefore context dependent and all three discourse culture and context play a key role in the communication process the present contributions analyse this topic under the perspective of theory research and teaching different scholars have offered their views on the subject presenting contributions on different areas related to business communication all over the world

Intercultural and International Business Communications

2006

from high level business negotiations to casual conversations among friends every interpersonal interaction is shaped by cultural norms and expectations seldom is this more clearly brought to light than in encounters between people from different cultural backgrounds when dissimilar communication practices may lead to frustration and misunderstanding this thought provoking text presents a new framework for understanding the impact of culture on communication and for helping students build intercultural communication competence with illustrative examples from around the globe the book shows that verbal and nonverbal communication involves much more than transmitting a particular message it also reflects each participant s self image group identifications and values and privacy and relational needs readers learn to move effectively and appropriately through a wide range of transcultural situations by combining culture specific knowledge with mindful listening and communication skills throughout helpful tables and charts and easy to follow guidelines for putting concepts into

practice enhance the book s utility for students

Communicating Across Cultures, First Edition

2012-04-11

description this highly regarded text now revised and expanded with 50 new material helps students and professionals mindfully build their knowledge and competencies for effective intercultural communication on any setting the authors comprehensive updated theoretical framework integrative identity negotiation theory reveals how both verbal and nonverbal communication are affected by multilayered facets of identity written in a candid conversational style the book is rich with engaging examples illustrating cultural conflicts and misunderstandings that arise in workplace educational interpersonal and community contexts readers learn how to transform polarized conversations into successful intercultural engagements by combining culture specific knowledge with mindful listening and communication skills key words intercultural communication cross cultural communication human communication communication skills cultural competence ethnic relations ethnic studies multicultural counseling international business relations cultural diversity cross cultural psychology ethnography mindful communication mindfulness intergroup communication integrative identity negotiation theory acculturation adjustment immigration immigrants listening skills textbooks texts college classes college courses college students undergraduates graduates foreign students refugees social psychology sociolingustics international competence

<u>Communicating Across Cultures,</u> <u>Second Edition</u>

2018-10-08

a combination of scholarly commercial and popular interests has generated a large quantity of literature on every aspect of chinese life during the past two decades this bibliography reflects these combined interests it is broken up into sections by subject headings and cross references refer the researcher to related topics

Area Bibliography of China

1997

hong kong is a cosmopolitan city where international communication is a fact of everyday life translation has thus always been essential in bridging the social and cultural gap between chinese and western civilizations translation in hong kong past present and future tries to assess the role played by this academic discipline at different historical periods and to articulate the issues that confront its future development this is one of the most complete if not the best coverage on the subject written by notable scholars and practitioners in the field

Translation in Hong Kong

2001

this revised and updated fourth edition of this core textbook builds on the text s established success it provides the basis of knowledge understanding and practice for developing skilled work communication in an intercultural world using many illustrations and international examples the book analyses culture cultural diversity and cultural similarities and differences in how we interact at work and in the psychological factors that influence our communication it shows how to overcome impediments to intercultural communication and interact effectively with different others whether face to face or by email chat text phone or video it describes cultural differences in negotiating cooperation coordination knowledge sharing working in groups and leadership and demonstrates how to perform these activities skilfully in an intercultural setting this textbook is the ideal companion for students taking undergraduate modules in cross cultural management or managing diversity on international business or business administration degrees in addition to mba courses and specialist postgraduate modules on international and comparative management new to this edition new and improved pedagogical features including end of part exercises activities and role plays topic by topic coverage of computer mediated communication

explaining how it is affected by culture and in turn affects intercultural communication discussion of new developments in the field such as the increasing emphasis on language and discourses focus on new types of research such as country by country studies and reports of realities on the ground

<u>Communicating Across Cultures at</u> <u>Work</u>

2017-09-16

the language of outsourced call centers is the first book to explore a large scale corpus representing the typical kinds of interactions and communicative tasks in outsourced call centers located in the philippines and serving american customers the specific goals of this book are to conduct a corpus based register comparison between outsourced call center interactions face to face american conversations and spontaneous telephone exchanges and to study the dynamics of cross cultural communication between filipino call center agents and american callers as well as other demographic groups of participants in outsourced call center transactions e g gender of speakers agents experience and performance and types of transactional tasks the research design relies on a number of analytical approaches including corpus linguistics and discourse analysis and combines quantitative and qualitative examination of linguistic data in the investigation of the frequency distribution and

functional characteristics of a range of lexico syntactic features of outsourced call center discourse

Parameters

1992

the history of wars caused by misjudgments from napoleon s invasion of russia to america s invasion of iraq reveals that leaders relied on cognitive models that were seriously at odds with objective reality blinders blunders and wars analyzes eight historical examples of strategic blunders regarding war and peace and four examples of decisions that turned out well and then applies those lessons to the current sino american case

The Language of Outsourced Call Centers

2009

does strategic thinking on the question of deterrence vary between cultures should practitioners assume a common understanding of deterrence regardless of national and cultural differences shu guang zhang takes on these questions by exploring sino american confrontations between 1949 and 1958 zhang draws on recently declassified u s documents and previously inaccessible chinese communist party records to demonstrate that the chinese and the americans had vastly different assessments of each other s intentions interests threats strengths and policies during this period

Blinders, Blunders, and Wars

2014-11-26

describes fundamental differences in learning beliefs between the western mind model and the east asian virtue model of learning

Deterrence and Strategic Culture

1992

communicating emotion at work chronicles the rich emotional experiences of employees drawn from a broad cross section of industries and occupations it takes a decidedly positive approach recognizing that emotional communication is a vital and creative response to the challenges of life in complex organizations the text introduces readers to the engaging and cross disciplinary body of research that has emerged around organizational emotion at the same time each chapter is steeped in real life emotional narratives concrete examples and the contemporary trends that are changing the emotional tenor of work

Cultural Foundations of Learning

2012-03-26

the handbook of business discourse is the most comprehensive overview of the field to date it offers an accessible and authoritative introduction to a range of historical disciplinary methodological and cultural perspectives on business discourse and addresses many of the pressing issues facing a growing varied and increasingly international field of research the collection also illustrates some of the challenges of defining and delimiting a relatively recent and eclectic field of studies including debates on the very definition of business discourse part one includes chapters on the origins advances and features of business discourse in europe north america australia and new zealand part two covers methodological approaches such as mediated communication corpus linguistics organisational discourse multimodality race and management communication and rhetorical analysis part three moves on to look at disciplinary perspectives such as sociology pragmatics gender studies intercultural communication linguistic anthropology and business communication part four looks at cultural perspectives across a range of geographical areas including spain brazil japan korea china and vietnam the concluding section reflects on future developments in europe north america and asia

Communicating Emotion at Work

2013-08-22

this is the study of the status of intellectuals

in the people s republic of china during and after the events of tiananmen square currently intellectuals find themselves on the cusp of change as the socialist state monopoly on academia scientific and technical research is yielding to market pressures universities must be at least partially self sustaining entrepreneurial niches outside of state control are opening for intellectuals as industry privatizes the entire society has shifted its focus from ideology to material wealth these dramatic changes have forced choices on china s thought workers english lueck in conducting over a hundred interviews highlights the choices and constraints of nonestablishment chinese intellectuals at the end of the 20th century as they establish a new identity for themselves and perhaps even for china

Handbook of Business Discourse

2009-05-12

this popular introduction to mandarin chinese is now accompanied by 2 audio cds covering each of the ten lessons with a special section devoted to the pinyin dialect each lesson uses dialogues to teach the basics of grammar vocabulary everyday speech and the written language exercises reinforce the material covered in the dialogues and each lesson ends with a cultural insights section that offers a deeper view into the chinese people their way of thinking and the constants of their daily life

Commerce Reports

1930-08-04

the chinese are known as an inscrutable people in the west with the rapid globalisation of world business china with its booming economy and as one of the world s largest emerging markets is attracting increasing numbers of international traders and investors various sources have shown that language and culture are among other factors two of the major obstacles to successful business collaborations between the chinese and westerners this dissertation aims to help remove these obstacles by offering some insights into the intricate mechanisms of business negotiation between the chinese and the dutch while most of the research concerning chinese western communication has used everyday conversation as the subject of study this research chooses negotiation the core of international business as its subject micro level qualitative discourse analyses are used as the main research method in addition to ethnographic methods such as the questionnaire survey and interview the main data used are simulated as well as real life video taped chinese dutch business negotiations questionnaire survey and interview data from real life chinese and dutch negotiators are used as support data the phenomena recurrently cropping up across the negotiations are examined at a turn to turn level to pinpoint places where problems arise that prevent the negotiators from reaching mutual understandings and fulfilling negotiation goals

the deep rooted cultural concepts underlying the linguistic phenomena prove to be the main trouble sources the results of this research are relevant for both the academic and business world

United States-China Relations

1976

mediated discourse as social interaction makes an explicit link between media studies and social interactionalist discursive research where previously the two fields of study have been treated as separate disciplines this text presents an integrated theory illustrated by ample concrete examples bringing together the latest research in these two fields it offers a critique to the sender receiver model implicit in media studies and argues for an analysis of media discourse as social interaction on the one hand among journalists and newsmakers as a community of practice and among readers and viewers as a spectating community of practice on the other the book also argues for a coherent and interdiscursive methodology for the ethnographic study of the role of the news media in the social construction of identity and is based on a considerable body of ethnographic and textual analysis of both print and television news media the theory of mediated discourse presented in this volume will be of great interest to advanced undergraduates and postgraduates studying media studies sociology of language discourse analysis interactional sociolinguistics ethnography of

communication and applied linguistics it will also be welcomed by scholars and professionals involved in research in these areas

<u>Chinese Intellectuals on the</u> <u>World Frontier</u>

1997-05-30

the handbook of discourse analysis makes significant contributions to current research and serves as a comprehensive and authoritative guide to the central issues in contemporary discourse analysis features comprehensive coverage of contemporary discourse analysis offers an overview of how different disciplines approach the analysis of discourse provides analysis of a wide range of data including political speeches everyday conversation and literary texts includes a varied range of theoretical models such as relevance theory and systemic functional linguistics and methodology including interpretive statistical and formal methodsfeatures comprehensive coverage of contemporary discourse analysis

Beginner's Chinese

2005-03

the first comprehensive account of china policy during the kennedy years this study profiles john f kennedy as a man whose inner struggles and disparate characteristics made for an unpredictable foreign policy while he was often a hostage to the cold war to constrictive perceptions of the domestic climate and to the image of a predatory china kennedy recognized washington s finite capacity to shape events on the china mainland with the possible exception of a preventive strike against china s nuclear installations he was also reluctant to run the risk of a military confrontation with beijing on the eve of his assassination kennedy may have even contemplated a china policy departure during his second term a calm appraisal of china s capabilities and intentions constituted the distinguishing feature of revisionist thinking during the kennedy years the disjointed revisionist effort settled in late 1963 on a pedagogic course which still implied a search for american primacy the revisionist approach did ultimately facilitate the transformation of bilateral relations in the early 1970s from a shorter range perspective however the kennedy era only added fuel to the fire of sino american confrontation the limited test ban treaty accentuated the sense of encirclement and vulnerability in beijing s psyche and clouds gathered ominously over vietnam kennedy does bear some responsibility for the bilateral impasse as he personified a decisionmaker so obsessed with the objective of deterrence as to overlook the security dilemma nonetheless mao s preference for a radical course independent of kennedy s conduct contributed as well neither side was yet ready for a breakthrough

Chinese-Dutch Business Negotiations

2021-11-22

we use politeness every day when interacting with other people yet politeness is an impressively complex linguistic process and studying it can tell us a lot about the social and cultural values of social groups or even a whole society helping us to understand how humans encode states of mind in their words the traditional stereotypical view is that people in east asian cultures are indirect deferential and extremely polite sometimes more polite than seems necessary this revealing book takes a fresh look at the phenomenon showing that the situation is far more complex than these stereotypes would suggest taking examples from japanese korean chinese vietnamese and singaporean chinese it shows how politeness differs across countries but also across social groups and subgroups this book is essential reading for those interested in intercultural communication linguistics and east asian languages

Training to Promote Conflict Management

1999

a unique account of how chinese and american athletes scientists and artists rebuilt us china relations in the 1970s

Mediated Discourse as Social Interaction

2014-06-11

a concise definitive history of the precarious relationship among the us china and taiwan as tensions over taiwan escalate the united states and china stand on the brink of a catastrophic war resolving the impasse demands we understand how it began in 1943 the allies declared that japanese held taiwan would return to china at the conclusion of world war ii the chinese civil war led to a change of plans the communist party came to power in china and the defeated nationalist leader chiang kai shek fled to taiwan where he was afforded us protection the specter of conflict has loomed ever since in the struggle for taiwan sulmaan wasif khan offers the first comprehensive history of the triangular relationship between the united states china and taiwan exploring america s ambivalent commitment to taiwan s defense china s bitterness about the separation and taiwan s impressive transformation into a flourishing democracy war is not inevitable khan shows but to avoid it decision makers must heed the lessons of the past from the white terror to the taiwan straits crises from the normalization of sino american relations to trump era rising tensions the struggle for taiwan charts the paths to our present predicament to show what futures might be possible

<u>The Handbook of Discourse</u> <u>Analysis</u>

2008-04-15

this book makes an essential contribution to the developing and expanding scope of the field of applied linguistics through an understanding of applied linguistics as a meeting place as terrence g wiley of the center for applied linguistics washington dc states in the foreword intersections applied linguistics as a meeting place extends the boundaries of the field while providing spaces for mediating within it and between other disciplines this book presents 16 papers by important researchers working in various countries around the globe it focuses on the many junctions within applied linguistics and its intersections with other disciplines and areas of practice as diverse as education indigenous issues language development literacy and social interaction applied linguistics also has connections with broader areas such as the arts law medicine and health society politics and policy and technology the book will appeal to academics teachers teacher educators and undergraduate and postgraduate students working in applied linguistics and language education and those who take an interest in the many connections between applied linguistics and other disciplines and areas of practice

A Conflict Perpetuated

2002-01-30

Politeness in East Asia

2011-09-08

Improbable Diplomats

2022-12-31

The Struggle for Taiwan

2024-05-14

Intersections

2015-01-12

Economic Review of Foreign Countries, 1937-.

1941

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